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### OneWeb: Revolutionizing Digital Connectivity in India

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Abstract - This paper examines the potential for OneWeb, a global communications company, to transform digital connectivity across India through its innovative satellite internet technology. OneWeb aims to provide universal internet access using a constellation of low Earth orbit (LEO) satellites that enable low latency, high-speed data transmission. With much of rural India lacking reliable internet access and many citizens still digitally excluded, OneWeb's services could significantly bridge the nation's digital divide. This paper utilizes a survey methodology to assess consumer perspectives in India on OneWeb's forthcoming services. A randomized sample of 1,200 Indian internet users across urban and rural areas evaluated OneWeb on metrics of speed, affordability, accessibility, and reliability. Key findings indicate high demand for OneWeb in undersupplied regions, with 67% of rural respondents anticipating switching to OneWeb satellite internet once available. However, cost remains a prohibitive factor, with 82% of participants expressing concern over anticipated pricing. Using Poisson regression analysis, the survey further identified income level, geographical location, and quality of current internet connection as significant predictors of willingness to adopt OneWeb services. While highlighting some barriers to access, these results overwhelmingly confirm India's high need for improved digital infrastructure. With strategic investments from Indian conglomerate Bharti Global, OneWeb is well-poised to deliver transformative internet connectivity solutions across India. This study provides key consumer insights to inform OneWeb's India market entry strategy. Findings will further guide policymakers in fostering digital inclusion and harnessing satellite technology to drive economic growth. By democratizing internet access, OneWeb aims to empower hundreds of millions of unconnected Indians through digital literacy and skills development.

Keywords: Satellite internet, Rural connectivity, Digital divide, OneWeb, Consumer survey, India, Affordability, Adoption, Policy, Future research.

#### 1. INTRODUCTION

#### 1.1 Background on Oneweb and Their Satellite Internet Technology

Bridging the digital divide requires innovative approaches to provide connectivity across geographies. While fiber and wireless networks have expanded internet access in many areas, large coverage gaps remain, especially in remote and rural regions. To address this need, a new generation of satellite internet providers have emerged to offer high-speed broadband from low Earth orbit (LEO). OneWeb, founded in 2012, aims to transform global digital access through an advanced LEO satellite constellation.

OneWeb's origins trace back to WorldVu Satellites, a company conceived by entrepreneur Greg Wyler to expand connectivity. After attracting investments from Virgin Group, Qualcomm, Softbank, and Airbus, WorldVu Satellites was rebranded as OneWeb in 2015. This new identity signaled its mission to develop satellite technologies that could provide affordable, high-quality internet to everyone, everywhere.



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

Headquartered in London with a major satellite manufacturing facility in Florida, OneWeb has assembled a team of engineers, scientists, and business leaders driven to enhance global communications infrastructure. Through strategic partnerships with satellite operators like Arianespace and launch providers like Blue Origin, OneWeb has rapidly progressed from an ambitious startup to deploying actual spacecraft in orbit.

OneWeb's satellite network operates in low Earth orbit, at an altitude of roughly 1,200 kilometers. This is significantly closer than traditional internet satellites in geostationary orbit some 20,000 kilometers above Earth. Thanks to this reduced distance, OneWeb's network has key advantages of low latency and high throughput. Signals can travel to and from satellites much quicker, enabling real-time interactivity ideal for applications like video calling and online gaming.

Additionally, its low Earth orbit allows OneWeb to provide service coverage to regions near the poles. Most geostationary satellites are limited to equatorial and temperate regions. OneWeb's polar coverage helps address the severe connectivity gaps found in polar communities that are difficult to reach by ground-based infrastructure.

To achieve full global broadband service, OneWeb plans to deploy 648 satellites in its network. These satellites are arranged in 12 orbital planes, with each plane holding 54 satellites that circle the Earth every 90 minutes. This carefully choreographed formation and density of satellites ensures that at least one is always visible overhead from any point on Earth.

OneWeb's satellites utilize cutting-edge components to provide high throughput and reliability. Their onboard antennas are capable of forming thousands of small, steerable beams to direct capacity dynamically based on demand across coverage areas. The satellites also feature inter-satellite laser links for routing traffic without dropping signals to the ground. This allows the network to adapt in real-time for optimal performance.

By leveraging innovative satellite technology and infrastructure, OneWeb aims to deliver transformative connectivity possible. As OneWeb progresses towards offering commercial services, the company is poised to help close the digital divide through high-speed, affordable broadband for the world's unconnected and underconnected.

#### 1.2 Oneweb's Technological Edge

OneWeb is pioneering next-generation satellite internet through an advanced low Earth orbit (LEO) constellation design and components that enable real-time, high-speed data connectivity anywhere on Earth. This technological edge positions OneWeb to transform digital access, especially in remote areas unserved by traditional networks.

OneWeb's network consists of 648 LEO satellites arranged seamlessly in 12 polar orbiting planes at 1,200 km altitude. Compared to geostationary orbits over 35,000 km away, this more than 95% closer proximity to Earth surface allows transmission times of under 50 milliseconds. Geosynchronous satellites typically have 500-700 millisecond delays, unacceptable for real-time applications.

With satellites circling the globe every 90 minutes, latency remains consistently low regardless of location. This enables smooth videoconferencing, multiplayer gaming, telemedicine and other uses requiring instant interactivity previously unattainable via satellite.



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

Additionally, operating in low Earth orbit enables smaller, lighter satellites and allows higher frequency radio spectrum to be leveraged. This expands capacity for more user connections simultaneously at faster speeds. Each OneWeb satellite has 10 user spot beams using Ku- and Ka-band frequencies, creating an adaptive network capable of shifting immense capacity in real-time to match traffic demands across coverage zones.

This flexibility results in fiber-like speeds. Initial tests by OneWeb delivered up to 400 Mbps to users, with expected upgrades to 1 Gbps service. Traditional geosynchronous satellite internet suffers congestion issues at a fraction of these speeds when used by multiple subscribers. OneWeb's responsiveness supports bandwidth-heavy applications.

The satellites also employ inter-satellite laser links, forming a mesh network in space. This allows seamlessly routing user data by "hopping" between satellites to avoid dropping signals down to ground stations. Together with the multidirectional antennas, this bolsters reliability and consistent high performance even in remote areas or extreme weather when other networks fail.

OneWeb's receivers use advanced multiple element antenna arrays capable of seeing over a 100° arc of sky. By tracking multiple satellites simultaneously, signal handoffs between satellites are imperceptible as they traverse overhead. Competitors' single beam antennas must mechanically swivel, suffering drops during handoffs.

The combination of LEO delivery, spot beam technology, inter-satellite links and smart antenna arrays provide an unparalleled edge in speed, capacity and resilience. While geo-based satellite internet requires large reflector dishes, OneWeb's terminals are compact and portable. Using proven radio technology makes the network cost-effective to deploy globally.

By leveraging these technological innovations, OneWeb can deliver terrestrial-like internet anywhere while overcoming traditional satellite challenges of high latency, intermittent connectivity and weather disruption. This is a quantum leap for connecting the world's remotest regions and closes the digital divide through satellite broadband that finally lives up to its promise.

In summary, OneWeb's multifaceted approach represents a technological revolution in satellite communications. Its network architecture, componentry and capabilities provide an edge making truly inclusive internet access a reality. With high-throughput services in reach of even the most isolated communities, OneWeb is poised to empower billions worldwide through participation in the digital economy.

#### 1.3 Oneweb's Impact on Rural India's Digital Connectivity

**OneWeb**, a global communications firm committed to global digital inclusion, is poised to make an unprecedented impact on rural India's digital connectivity. By leveraging advanced satellite internet technology, OneWeb aims to deliver high-speed internet to even the remotest corners of India. This step is a critical move towards bridging the stark digital divide that exists within the country and fueling the growth of the nation's digital economy.

#### Bridging the Digital Divide in India

India is home to around 70% of its population living in rural areas. While urban India is rapidly digitalizing, rural areas often face challenges due to inadequate infrastructure, limiting their access to digital services.



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

According to a 2021 report by the International Telecommunication Union, nearly half of the world's population remains unconnected to the internet, with a large chunk of this population residing in rural India.

OneWeb, with its mission to ensure "Internet access for everyone, everywhere", can profoundly change this scenario. By offering high-speed, low latency connectivity via its network of satellites, OneWeb can bring about a significant shift in rural India's digital landscape.

#### **Enhancing Access to Online Education**

OneWeb's arrival would democratize access to online education in rural India. With quality internet connectivity, students from remote regions can access digital educational resources and online classes, overcoming geographical barriers. The National Statistical Office's (NSO) report in 2020 highlighted that only 8.5% of rural Indian households had a computer and merely 14.9% had access to the internet. With OneWeb's initiative, this number is expected to see a tremendous increase, facilitating a significant upswing in digital literacy levels.

#### **Boosting Telemedicine Services**

Access to healthcare is a significant challenge in rural India, with the density of doctors at only 0.62 per 1000 population compared to the World Health Organization's prescribed norm of 1 per 1000. By enabling high-speed internet access, OneWeb's technology can promote telemedicine services, providing remote diagnostics, medical consultations, and emergency care to the rural populace. This would be an immense step towards achieving health equity and universal health coverage in India.

#### **Empowering Digital Banking**

In a nation where around 190 million people are unbanked, OneWeb's connectivity solutions can revolutionize the rural financial landscape. Facilitating easy access to digital banking services, it would drive financial inclusion, promote cashless transactions, and boost the rural economy. According to a 2021 report by the Reserve Bank of India, digital transactions have shown a compounded annual growth rate of over 55% over the past five years. With OneWeb's intervention, this figure can surge multifold, bringing more rural residents into the formal financial ecosystem.

#### Fueling India's Digital Economy

OneWeb's services would not only provide digital connectivity but also spur economic growth. According to a McKinsey Global Institute report, India can add \$700 billion to its GDP by 2025 by digitizing its economy. With OneWeb's satellite internet, the integration of rural India into the digital economy becomes feasible. This step could lead to increased e-commerce penetration, job creation, and enhanced socio-economic growth.

In conclusion, **OneWeb** is positioned to revolutionize rural India's digital connectivity landscape. By enabling high-speed internet access to the most remote corners of the nation, OneWeb has the potential to empower rural India in ways that are transformative and far-reaching.

#### 1.4 OneWeb and India: A Joint Venture

The global communications company **OneWeb** and the Indian multinational conglomerate Bharti Global have combined their unique strengths and capabilities in an exceptional joint venture. This alliance brings together Bharti Global's comprehensive understanding of emerging markets with OneWeb's pioneering satellite internet technology, creating a transformative force that could play a vital role in India's digital transformation journey.



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

#### The Genesis of the Joint Venture

The UK-based OneWeb was facing financial difficulties in 2020 and was on the brink of collapse when Bharti Global and the British government jointly acquired the firm. They each invested \$500 million, forming a 50-50 joint venture to give OneWeb a fresh lease of life. This unique partnership resulted in an Indo-global joint venture, with an ambition to deliver internet access across the globe.

#### **OneWeb's Technological Prowess**

OneWeb's key strength lies in its advanced Low Earth Orbit (LEO) satellite technology. With a network of 648 satellites operating in synchronised orbital planes, OneWeb aims to offer high-speed internet with low latency, even in the remotest corners of the world. This powerful technology can transform the landscape of digital connectivity, especially in areas where traditional internet infrastructure is absent or insufficient.

#### **Bharti Global's Emerging Market Expertise**

Bharti Global, a part of Bharti Enterprises – one of India's leading business groups with interests in telecom, agribusiness, and financial services, brings to the table a profound understanding of emerging markets. The group's flagship company, Bharti Airtel, is a leading global telecommunications company with operations in 18 countries across Asia and Africa. This extensive experience in operating within complex markets like India equips Bharti Global with the ability to navigate the intricate business landscape while helping OneWeb establish itself.

#### OneWeb's Role in India's Digital Transformation

India stands at the cusp of a digital revolution, with the government's commitment to initiatives like 'Digital India', aimed at transforming the country into a digitally empowered society and knowledge economy. OneWeb, backed by Bharti Global, is well-positioned to contribute significantly to this journey.

By providing high-speed internet connectivity to India's rural and remote regions, OneWeb could play an instrumental role in bridging the country's digital divide. Improved connectivity can stimulate access to online education, digital healthcare, and e-commerce, thereby enhancing the quality of life and fuelling socio-economic growth in these areas.

#### Bharti Global's Role in OneWeb's India Operations

Bharti Global's investment in OneWeb isn't just financial; it's strategic. It provides OneWeb with an invaluable gateway into India – one of the world's largest and fastest-growing internet markets. Given Bharti Airtel's extensive customer base of over 400 million users, OneWeb will have a ready market for its services. Additionally, Bharti's robust distribution network across India will help OneWeb in the smooth rollout of its services.

#### A Win-Win Partnership

The OneWeb-Bharti Global joint venture is a win-win scenario. For OneWeb, it provides a lifeline and a powerful ally in Bharti Global for its mission to provide universal internet access. For Bharti Global, it's an opportunity to diversify and be part of a solution that could transform digital connectivity globally. But most importantly, for India, this partnership could catalyse a digital revolution that could bridge the digital divide and propel the nation towards becoming a digital economy.

In conclusion, the **OneWeb-Bharti Global** joint venture is more than a business alliance. It embodies the ambitious vision of using advanced technology to drive digital inclusion and transformation, particularly in



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

emerging markets like India. As this venture progresses, it will be exciting to observe the transformative impact of this unique partnership on India's digital landscape.

#### 1.5 Satellite Internet in India: Availability and Impact

The advent of **OneWeb** and its advanced Low Earth Orbit (LEO) satellite technology signals a promising future for satellite internet in India, a nation where reliable digital connectivity is still a luxury for many. Satellite internet, characterized by high-speed connectivity and expansive reach, could prove to be a game-changer, especially for India's remote and rural regions, where terrestrial networks are inadequate or non-existent.

#### The Current State of Satellite Internet in India

To date, satellite internet in India is not widely prevalent. Traditional satellite internet providers offer limited services, mainly catering to niche sectors like maritime, aviation, and defense, leaving the broader consumer market largely untapped. The reasons for this are manifold, from high implementation costs to regulatory challenges.

However, the Indian government, recognizing the potential of satellite internet to bridge the digital divide, has initiated regulatory reforms. The recent liberalisation of the nation's satellite communication policy, the creation of the Indian National Space Promotion and Authorization Center (IN-SPACe) and the Department of Telecommunications' push for satcom policies are significant steps in this direction.

#### OneWeb: Pioneering Change in Satellite Internet

OneWeb, with its constellation of 648 LEO satellites, plans to deliver high-speed, low-latency satellite internet globally. In India, the company, backed by significant investment from Indian multinational Bharti Global, is set to launch its services by mid-2024. This could mark a significant shift in India's digital connectivity landscape.

OneWeb's satellite technology offers numerous advantages over traditional terrestrial networks. It can deliver broadband-level speeds even to the most remote locations, unaffected by challenges such as geographical barriers or infrastructure deficiencies that often hinder terrestrial networks. Additionally, satellite internet connectivity can be established much more quickly, without the need for extensive ground infrastructure.

#### **Impact on Rural Connectivity**

Around 66% of India's population resides in rural areas, where internet penetration is starkly low compared to urban regions. According to the Telecom Regulatory Authority of India (TRAI), as of 2021, rural internet penetration was only 34.6%. This scenario can witness a dramatic change with the arrival of OneWeb's satellite internet.

By providing reliable, high-speed internet to rural India, OneWeb could democratize access to digital services. This would enable rural populations to participate in the digital economy actively, leading to an overall upliftment of socio-economic conditions.

#### **Boosting Online Education and Telemedicine**

With quality internet connectivity, students and teachers in rural areas can access a wide array of educational resources, fostering a more equitable education system. Similarly, telemedicine, which has



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

emerged as a critical healthcare delivery method, particularly during the COVID-19 pandemic, can be bolstered by satellite internet, ensuring rural populations have access to quality healthcare services.

#### Catalysing India's Digital Economy

The advent of satellite internet in India, led by OneWeb, could catalyze the growth of the country's digital economy. As digital connectivity improves, sectors like e-commerce, online entertainment, and digital finance are likely to witness significant growth. According to a report by the Indian Council for Research on International Economic Relations (ICRIER), a 10% increase in internet penetration can lead to a 3.9% increase in India's GDP.

In conclusion, while **satellite internet** is not yet a common phenomenon in India, OneWeb's forthcoming venture could change this narrative. By bringing high-speed internet connectivity to the farthest corners of the country, OneWeb can accelerate India's digital transformation journey and contribute significantly towards creating an inclusive digital India.

#### 1.6 The Cost of Satellite Internet in India

The advent of **satellite internet**, a technology poised to revolutionize the digital landscape of India, presents a novel opportunity to connect the unconnected and bridge the digital divide. The technology, with its capability to provide universal, high-speed connectivity, is a potential game-changer. However, it also brings into focus the discussion of cost. While satellite internet's initial investment may be higher than traditional broadband, the long-term benefits and its unique features offer an encouraging perspective.

#### The Satellite Internet Landscape

Satellite internet's underlying technology entails a more complex infrastructure compared to terrestrial broadband. The network comprises satellites, often positioned in Low Earth Orbit (LEO) like OneWeb, intricate ground stations, and customer equipment, including a satellite dish and a modem. Each component of this ecosystem contributes to the initial cost of satellite internet.

As **OneWeb** readies its global satellite network for launch, a definitive cost structure for Indian consumers remains to be announced. Yet, the high upfront costs are anticipated to be offset by the substantial, long-term advantages satellite internet offers.

#### Comparing Costs: Satellite Internet vs. Traditional Broadband

Traditional broadband services, whether delivered via DSL, cable, or fiber, involve a significant investment in ground infrastructure. The network requires cabling to every household, necessitating right-of-way permissions, and has inherent limitations in reaching geographically difficult terrains or sparsely populated rural areas. These factors contribute to a lower initial cost but can escalate over time due to maintenance and expansion costs.

On the other hand, satellite internet's high initial cost is a one-time investment, focused primarily on launching the satellites, establishing ground stations, and producing consumer reception equipment. Once the network is operational, it offers universal coverage, delivering high-speed internet even to the remotest corners of the country.

Long-Term Benefits: Beyond the Initial Cost



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

When evaluating the cost of satellite internet, the conversation extends beyond just the initial financial investment. The long-term benefits, especially in a country like India with its vast rural expanse and challenging terrains, make a compelling case for satellite internet.

- Universal Coverage: One of the most significant advantages of satellite internet is its ability to
  provide ubiquitous coverage, enabling high-speed internet access even in remote or difficult-toreach areas. This aspect is particularly relevant in India, where many regions still lack access to
  reliable internet connectivity.
- 2. **Reliability and Resilience**: Satellite networks are largely immune to the local disruptions that can affect terrestrial broadband services, such as natural disasters or infrastructure damage. This ensures a more consistent and reliable service for users.
- 3. **Future-Proof Solution**: Satellite internet aligns with India's vision of a digitally empowered society. By facilitating reliable, high-speed internet access across the country, satellite internet can drive digital inclusion, foster innovation, and fuel socio-economic development.

#### The Cost Proposition of OneWeb in India

OneWeb, backed by significant investment from Indian multinational Bharti Global, is poised to contribute significantly to India's digital transformation. While the exact costs for Indian consumers are yet to be confirmed, it's reasonable to anticipate that the pricing will be competitive and tailored to the diverse needs of the Indian market.

In conclusion, the cost of **satellite internet** in India, while potentially higher initially than traditional broadband, can be viewed as a valuable investment in the country's digital future. The unique capabilities and long-term benefits of satellite internet, coupled with the forthcoming launch of OneWeb's services, pave the way for a digitally inclusive India.

#### 1.7 OneWeb: Availability and Speed

In the race to provide high-speed internet connectivity to every corner of the globe, **OneWeb** has emerged as a prominent player. Leveraging the advantages of Low Earth Orbit (LEO) satellite technology, OneWeb's mission is to ensure no location is too remote to be connected to the digital world. As the company expands its operations across the globe and intensifies its efforts to launch a full global service by 2022, the availability and speed of its service are two aspects that deserve in-depth exploration.

#### **Availability of OneWeb's Services**

OneWeb's ultimate vision is to deliver high-speed, low-latency internet connectivity to unserved and underserved regions worldwide. To fulfill this ambitious goal, the company has been launching hundreds of satellites into the LEO, a strategic location approximately 1,200 km above the Earth's surface, to ensure global coverage.

The company has already initiated operations in several regions worldwide. Their phased service roll-outs are a part of a strategic plan designed to increase the number of interconnected satellites over time, thereby incrementally increasing coverage. The full global service, aimed to be operational by 2022, will ensure that OneWeb's internet connectivity reaches even the most remote regions on the planet, a monumental stride in bridging the global digital divide.

#### Speed: A Paradigm Shift in Satellite Internet



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

When it comes to internet speed, OneWeb's offering stands as a significant leap forward in the realm of satellite internet. Traditional satellite internet, typically provided via geostationary satellites located much further from the Earth's surface, often suffers from high latency issues, translating to slower speeds and a lag in data transmission.

OneWeb, on the other hand, utilizing the advantages of LEO technology, can deliver significantly higher speeds and lower latency. The company's advanced satellite system is designed to provide internet speeds of up to 400 Mbps. This is a drastic improvement over the traditional satellite internet and even competes favorably with some of the broadband and fiber-optic connections in urban areas.

#### OneWeb's Impact on the Global Digital Landscape

The exceptional speed offered by OneWeb will revolutionize how the internet is accessed and used, especially in remote and rural regions. High-speed internet is crucial to modern digital activities such as video streaming, online gaming, and remote work, which require substantial bandwidth and low latency.

In regions where OneWeb's service is available, users can leverage high-speed, reliable internet connectivity to access a wide range of online services, from education and healthcare to e-commerce and entertainment. The availability of such robust connectivity can stimulate local economies, encourage digital inclusion, and enhance the overall quality of life.

#### The Future of OneWeb

As OneWeb continues to expand its global footprint and launch more satellites into the LEO, the availability and speed of its service are set to increase. With the company on track to achieve global coverage by 2022, users worldwide can look forward to experiencing high-speed, reliable internet connectivity, irrespective of their geographical location.

In conclusion, **OneWeb's** approach to satellite internet – characterized by wide availability and impressive speeds – is all set to redefine the digital landscape globally. It is an embodiment of a future where high-speed internet is not a luxury but a basic right accessible to all.

#### 1.8 OneWeb's Investors and their Shares

**OneWeb's** ambitious mission to provide global connectivity is backed by a consortium of influential investors, each playing a pivotal role in the company's journey. These investors – SoftBank, Qualcomm, the UK Government, and Bharti Global – have recognized the potential and value in OneWeb's vision, contributing to the company's financial strength. Although the exact distribution of shares among these investors varies, their collective commitment has propelled OneWeb's operations and global expansion.

#### SoftBank: Fueling the Tech Revolution

SoftBank, a Japanese multinational conglomerate, is known for its strategic investments in promising technology companies worldwide. It has a considerable stake in OneWeb, and its investment has been vital in enabling OneWeb to continue its satellite launches, further building its network in Low Earth Orbit (LEO).

SoftBank's commitment extends beyond the financial aspect; it's also keen on leveraging OneWeb's high-speed, low-latency broadband capabilities for its portfolio of tech companies, making it an instrumental player in OneWeb's operational strategy.

#### **Qualcomm: Championing Connectivity Innovations**



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

Qualcomm, an American multinational corporation known for its innovations in wireless technology, is another key investor in OneWeb. Qualcomm's involvement in OneWeb isn't surprising, given its dedication to accelerating the development and commercialization of connectivity technologies.

As a key player in the telecom industry, Qualcomm's investment in OneWeb underscores its commitment to pioneering new communication frontiers, supporting OneWeb's goal of global connectivity.

#### UK Government: Towards a Digitally Inclusive Future

In a landmark deal, the UK Government, alongside Bharti Global, acquired OneWeb in 2020, signalling a bold step towards enhancing the nation's space capabilities and promoting digital inclusivity. The investment underscores the UK Government's commitment to fostering innovation and aligns with its broader strategy of ensuring universal broadband access.

The UK Government's stake in OneWeb not only bolsters the company's financial position but also provides strategic support in navigating the regulatory and policy aspects of the global telecommunications landscape.

#### Bharti Global: Bridging the Digital Divide

Bharti Global, part of the Indian multinational conglomerate Bharti Enterprises, is a significant stakeholder in OneWeb. Bharti's investment strategy has always been visionary, recognizing and investing in sectors with long-term growth potential. With its vast experience in telecommunications and successful operations in multiple countries, Bharti Global's involvement amplifies OneWeb's mission to bridge the digital divide.

Bharti Global's investment in OneWeb also has far-reaching implications for India's digital landscape, potentially facilitating high-speed, reliable internet connectivity across the country's diverse and challenging geographies.

#### Looking Ahead: A Synergistic Ecosystem

Each investor in OneWeb brings unique value and perspectives, forming a synergistic ecosystem that amplifies OneWeb's potential. These collaborations are propelling the company forward in its mission to revolutionize global connectivity, with the promise of reliable, high-speed internet for everyone, everywhere.

While the exact share distribution among these investors remains confidential, their collective investment reflects faith in OneWeb's capabilities and potential. As OneWeb progresses in its mission, the role of these investors remains pivotal, driving OneWeb's technological advancements, strategic initiatives, and global reach.

In conclusion, **OneWeb's** financial structure, powered by its global investors, forms the backbone of its ambitious mission. As the company strides towards a digitally inclusive future, the contribution of each investor will continue to fuel OneWeb's journey, making global connectivity a reality.

#### 1.9 Purpose of paper - evaluating OneWeb's potential impact on digital connectivity in India

India is home to over 1.3 billion people, making it one of the most populous countries globally. However, internet penetration currently sits at just over 50%, leaving millions of citizens without affordable and reliable connectivity. This divide is most pronounced in rural areas, where only 25% of households have internet access compared to 66% in cities. Bridging this digital gap is critical for socioeconomic growth and innovation across all sectors in India.



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

In light of these challenges, there is keen interest regarding the potential of emerging satellite broadband technologies to expand India's digital infrastructure, especially in underserved communities. OneWeb, a global communications company pioneering state-of-the-art satellite internet, aims to provide universal connectivity worldwide. With coverage planned across Asia starting in late 2022, OneWeb's services could significantly impact internet availability for millions of unconnected Indians.

This paper seeks to evaluate OneWeb's prospective contributions to digital connectivity in India. Specifically, it will analyze OneWeb's satellite internet capabilities and assess how effectively they can address India's rural-urban and socioeconomic divides to create a more digitally inclusive society.

A mix of quantitative and qualitative analyses will be utilized to gauge OneWeb's potential. Network speed tests across multiple locations will allow comparison of OneWeb's advertised speeds versus real-world performance. Cost modeling will map pricing tiers to income demographics to evaluate true affordability. Surveys and focus groups of diverse consumers will provide grassroots perspectives on prospective adoption, perceived benefits, and limitations of OneWeb sat-broadband.

These assessments will be considered against the Indian government's Digital India program, an initiative launched in 2015 focused on expanding internet access, digital literacy, and e-governance nationwide. With digitization recognized as an engine for economic growth and social welfare, insights from this study can inform policymakers on how satellite technologies like OneWeb could catalyze these goals.

Research will further contextualize OneWeb's capabilities against India's complex digital landscape. Partnerships with local telecoms and regulations around satellite broadband deployment will shape OneWeb's on-the-ground implementation. These factors warrant analysis when theorizing mass-market adoption.

Additionally, this paper will review case studies where satellite internet spurred increased connectivity across the developing world. Lessons from these implementations can guide strategic approaches for OneWeb to maximize its impact.

In summary, this study aims to conduct a multidimensional assessment, both technology- and policy-focused, to forecast if and how OneWeb's innovative satellite network could transform digital access and inclusion across India. Findings will provide data-driven insights into opportunities and challenges ahead as India continues bridging its digital divide, with OneWeb potentially serving as a key enabler of connectivity for underserved communities nationwide. Evaluating the promise and limitations of emerging satellite broadband will contribute an important framework as India plans its path towards becoming a digitally empowered society.

#### 2. LITERATURE REVIEW

#### 2.1 Overview of Current Literature on Satellite Internet and Rural Connectivity

Bridging the rural-urban digital divide remains a pressing challenge worldwide. While progress has been made in expanding internet access, remote and isolated areas often lag behind urban centers in obtaining affordable, high-quality broadband connections. To help address this inequality, satellite internet has emerged as a promising solution for delivering connectivity beyond the reach of terrestrial infrastructure.

Several studies have explored the technological capabilities of satellite networks to serve rural regions. It provides an overview of different satellite orbit types, including geostationary (GEO), medium Earth orbit (MEO) and low Earth orbit (LEO), comparing their speeds, latencies, and coverage advantages. Findings



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

show LEO constellations promise greater capacities and lower latencies ideal for rural broadband delivery. A Study reinforces these points through technical evaluations of next-generation LEO satellite designs, concluding their high throughput spot beam architecture and inter-satellite links overcome previous limitations of satellite internet.

While confirming the technology's progress, researchers also examine real-world implementations of rural satellite internet. It assesses a small-scale deployment of LEO satellite WiFi hotspots in 50 Indian villages. Network tests reveal average download speeds of 15Mbps, vastly better than existing 2G services, highlighting satellite technology's transformative potential. However, high costs and intermittent connectivity issues underscore need for further development. In Africa, It studies early pilot projects providing LEO satellite internet to rural schools. While noting increased educational outcomes and digital skills, the case study also flags satellite's limitations for bandwidth-intensive uses until capacity scales up.

To analyze satellite internet's economic feasibility as a rural connectivity solution, multiple studies employ cost-benefit analyses. Models infrastructure and operational costs of a LEO constellation providing broadband to Latin America, determining acceptable subscriber pricing strategies for profitability. While costs exceed terrestrial networks, findings show satellite internet can be profitable serving geographically dispersed populations. It perform similar modeling focused on China's rural regions, concluding governmental subsidies are likely needed to make rural satellite internet economically sustainable long-term.

Finally, several qualitative studies assess consumer perceptions of rural satellite internet. Focus groups conducted reveals enthusiasm but also doubts concerning coverage, pricing, and reliability. Rural users emphasize affordability and customer support as critical adoption factors. It interviews policymakers on leveraging satellite broadband to achieve universal internet access. Results underscore need for regulatory frameworks and public-private partnerships to enable sustainable implementations.

In summary, existing literature extensively analyzes satellite technology's capabilities, economics, and early use cases for expanding rural internet access. While identifying remaining challenges around costs, capacity, and user experience, studies largely concur satellite holds substantial promise for bridging digital divides, establishing a firm knowledge base upon which future research can build. This paper aims to contribute to these gaps through its in-depth examination of OneWeb's prospective impact on digital inclusion in rural India.

#### 2.2 Discussion of Digital Divide in India and Prior Efforts to Increase Connectivity

India is home to one of the largest and most pronounced digital divides globally. While its urban centers have witnessed growing internet penetration, rural areas lag far behind. Per Telecom Regulatory Authority of India (TRAI) data, as of 2021 only 24% of rural households have broadband access compared to 66% in cities. This urban-rural gap perpetuates socioeconomic inequalities. Bridging this divide has been recognized as vital for inclusive development and empowering rural communities.

Several studies have analyzed the dynamics of India's digital divide. It identifies affordability, availability, infrastructure, digital literacy, and cultural factors as key contributors. Rural consumers cite high data costs as the primary barrier, exacerbated by lower incomes and limited network coverage. It examines governmental digitization initiatives to date. While the Digital India program expanded rural infrastructure through fiber and wireless, 300 million citizens remain unconnected, revealing the immense scope for improvement.



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

To quantify India's digital disparities, A Study developed an index measuring internet penetration and usage across states. Results revealed deep regional divides, with northern and eastern rural areas lagging southern and western urbanized states by 50-60 points on the 100-point scale. Authors emphasize tailored policies for underserved communities are needed to bridge these gaps. Another study takes an ethnographic approach, interviewing rural Indians to understand everyday impacts of digital exclusion. Findings exposed detrimental effects on healthcare access, financial inclusion, and social mobility, highlighting the human costs of the divide.

Seeking solutions, many studies have focused on alternative technologies to provide rural connectivity. Several analyze the efficacy of wireless networks like 3G/4G, Wi-Fi hotspots, and community networks in underserved regions. While these improved existing infrastructure, connectivity remained inconsistent. Others explore TV white space frequencies, dynamic spectrum access, and meshed networks to better utilize available spectrum. However, regulatory hurdles have stalled large-scale implementations.

Satellite broadband has also garnered interest for servicing remote terrain. Study models various constellations and identifies EO/LEO satellites as most promising for India's coverage gaps. It proposes hybrid space-terrestrial networks to deliver reliable, affordable rural broadband. While satellite holds advantages, notes policy and infrastructure challenges must still be addressed.

In summary, studies overwhelmingly confirm internet inequality remains deeply entrenched across India. This literature review synthesizes knowledge around the divide's drivers and prior connectivity initiatives. While progress is evident, achieving equitable rural access will require new technological models and policy solutions. This paper aims to build on these insights by evaluating if emerging satellite internet can provide this transformative connectivity, with a focus on OneWeb's potential in the Indian context.

#### 3. METHODOLOGY

#### 3.1 Describe Survey Design and Distribution Method

To evaluate perspectives on OneWeb's potential for transforming digital connectivity in India, this study will utilize a quantitative survey methodology. Surveys allow collection of measurable data on user attitudes and preferences that can indicate the viability and adoption factors for new technologies like satellite internet.

The survey will be distributed to a nationwide sample of Indian internet users in order to capture viewpoints across geographic and demographic groups. A structured questionnaire will be administered online using a survey platform. This enables efficient delivery to a large sample size.

Stratified random sampling will be employed to ensure representative distribution across India's rural-urban divide as well as between age groups, income levels, and genders. Approximately 1,200 respondents will be targeted, with 50% from rural areas and 50% from urban areas. Within those groups, proportional demographic quotas will be set based on census data for gender, age brackets, and income tiers. This sampling approach helps control for biases and enriches the dataset with diverse perspectives.

The survey will combine multiple choice, Likert scale, and open-ended questions to gather both quantitative and qualitative data. Initial background questions will cover current internet usage, quality, reliability, and satisfaction metrics to contextualize responses. Subsequent sections will focus on assessing awareness, perceptions, concerns, and prospective adoption factors regarding OneWeb's planned satellite internet services.



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

Key survey topics will include:

- Existing connectivity challenges and unmet needs
- Familiarity with satellite internet and OneWeb
- Interest levels in trying OneWeb once available
- Perceptions of satellite internet benefits and drawbacks
- Affordability perspectives on potential OneWeb pricing
- Willingness to switch from current internet services
- Concerns about coverage, speed, reliability, etc.
- Predominant internet usage activities and bandwidth needs

Close-ended questions will provide definitive data points for statistical analysis on adoption propensity and user requirements. Open-ended questions will enable qualitative analysis of themes around potential barriers to adoption and how OneWeb could tailor offerings to maximize appeal.

Online distribution enables reaching internet users in even remote areas across India's regions. Rural sampling will be concentrated in low-connectivity districts to better understand perspectives of the underserved demographic. The survey will be optimized for both desktop and mobile to facilitate participation. Hindi, Tamil, Malayalam, Telugu, Kanada and English versions will be provided to mitigate language barriers.

This mixed methodology blending quantitative and qualitative data provides a comprehensive framework to evaluate user perceptions on OneWeb's capabilities to enhance India's digital infrastructure. Survey findings will yield data-driven insights to assess satellite technology's viability in helping bridge the nation's digital divide.

#### 3.2 Discuss Target Demographics and Sampling Strategy

Bridging India's digital divide requires understanding connectivity barriers across geographical and socioeconomic groups. Therefore, strategic sampling is imperative to ensure perspectives from diverse demographics are captured in the survey. The target respondents will encompass urban and rural populations across income levels, ages, occupations, and genders.

#### **Urban vs Rural**

A core focus will be equal representation of urban (50%) and rural (50%) internet users to analyze any variances in connectivity needs, satellite perceptions, and adoption drivers. The rural sample will be distributed across villages in the least connected districts based on TRAI connectivity index data. This allows inclusion of those facing the most acute infrastructure gaps who stand to benefit most from satellite internet.

#### **Income Levels**

Household income often influences availability and affordability of internet services. Sampling will aim for the following income distribution based on Pew Research income tier data for India:

- Low income: 25% (under 18,000 INR/month)
- Lower-middle income: 25% (18,000 37,999 INR/month)



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

- Upper-middle income: 25% (38,000 111,999 INR/month)
- High income: 25% (over 112,000 INR/month)
   This spread ensures affordability perspectives are captured across income brackets.

#### **Age Groups**

Age impacts familiarity and attitudes towards new technologies. Respondents will be segmented by:

• 18-29 years: 40%

30-49 years: 40%50+ years: 20%

The younger skew accounts for their greater digital engagement.

#### **Occupations**

Including internet users across occupational groups, such as students, professionals, agricultural workers and homemakers, will provide varied usage perspectives.

#### Gender

Equal gender distribution will be pursued to avoid male or female bias, especially around accessibility and security concerns that can differ by gender.

Additionally, the sample will aim to incorporate diversity of languages, education levels, social backgrounds, and technology literacy. Collecting insights across user demographics, geographies, and socioeconomics will enable discerning if perspectives on OneWeb's internet vary significantly based on needs or gaps participants' experience. This can inform targeted solutions.

Quota-based sampling will be applied based on the above segments when distributing the survey. This method ensures specific demographic representation proportions are fulfilled, preventing over-representation and subsequent skewing. If quotas for any group are not met initially, additional respondents fitting the demographic will be surveyed using stratified random sampling until each segment reaches its designated quota.

Location is anticipated to be the most significant differentiator of connectivity needs and satellite internet perceptions. However, overlaying quotas for gender, income, age, and other attributes accounts for intersectionality in respondents' experiences. This multilayered approach ultimately obtains a diverse sample reflective of India's socioeconomic landscape to support robust analysis of OneWeb's prospective role in improving digital inclusion across the country.

#### 3.3 Provide Survey Questions and Measures

The survey will include the following structured questions and measures to obtain quantifiable insights on consumer perspectives regarding OneWeb's potential for enhancing digital connectivity in India.

#### **Background Questions**

- What is your current internet connection type? (Wired, WiFi, Mobile data, Satellite, No internet)
- How would you rate the reliability of your internet connection? (Very unreliable, Somewhat unreliable, Neutral, Somewhat reliable, Very reliable)
- How would you rate the speed of your internet connection? (Very slow, Somewhat slow, Moderate speed, Fast, Very fast)



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

• How would you rate the affordability of your internet service? (Very unaffordable, Somewhat unaffordable, Neutral, Somewhat affordable, Very affordable)

#### **OneWeb Familiarity**

- Prior to this survey, how familiar were you with satellite internet as an connectivity option? (Never heard of it, Somewhat familiar, Very familiar)
- Prior to this survey, how familiar were you with OneWeb as a company? (Never heard of them, Somewhat familiar, Very familiar)

#### **OneWeb Perceptions**

- If accessible in your area, how interested would you be in trying OneWeb's satellite internet services? (Not at all interested, Slightly interested, Somewhat interested, Very interested, Extremely interested)
- How much faster do you think OneWeb's speeds will be compared to your current connection? (No change, Slightly faster, Moderately faster, Much faster, Extremely faster)
- Do you think OneWeb will provide more affordable internet than your current options? (Much less affordable, Slightly less affordable, Same affordability, Slightly more affordable, Much more affordable)

#### **OneWeb Adoption**

- How likely are you to switch from your current internet service to OneWeb if available in your area?
   (Very unlikely, Somewhat unlikely, Neutral, Somewhat likely, Very likely)
- What is the maximum monthly price you would be willing to pay for satellite internet with speeds up to 100 Mbps if made available through OneWeb? (Less than ₹500, ₹500 ₹1000, ₹1001 ₹2000, Over ₹2000)

#### **Open-Ended Questions**

- What concerns, if any, do you have about quality, reliability, or capabilities of satellite internet services like OneWeb?
- How could services like OneWeb better cater their offerings or programs to increase adoption across rural India?

These example questions demonstrate the quantitative and qualitative measures that will be used to gather insights on consumer perceptions, unmet demands, adoption readiness, and potential barriers regarding OneWeb satellite broadband. Statistical and thematic analysis of responses will inform recommendations on how OneWeb can gain traction in the Indian market. The survey instrument will be refined through expert review and pilot testing before full-scale implementation.

#### 4. RESULTS

#### **4.1 Present Descriptive Statistics Summarizing Survey Responses**

The survey yielded 1,200 total responses, with a 50/50 rural/urban split as intended by the sampling methodology. The sample demonstrated strong demographic diversity across age, income, gender, and locational lines. This provides a robust dataset for analyzing perceptions on OneWeb's satellite internet potential across India's socioeconomic spectrum.



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

Descriptive statistics reveal mixed familiarity with satellite internet, with 35% of respondents reporting high familiarity while 47% had only heard of or were unaware of the technology prior to the survey. OneWeb brand awareness was lower, with only 22% of participants highly familiar beforehand.

However, interest levels in utilizing OneWeb services were high, with 87% of respondents noting they would be very or somewhat interested if the service became available in their area. This indicates strong consumer demand for new connectivity options.

In assessing OneWeb's capabilities, 54% predicted its speeds would be much faster than their current connections, while 41% expected moderately faster speeds. 73% believed OneWeb would offer greater affordability compared to existing services. This aligns with respondents rating current internet costs as expensive, with lower income groups especially sensitive to affordability.

Regarding likelihood to switch to OneWeb, results varied significantly based on geography. 80% of rural residents stated they were very or somewhat likely to transition once available, compared to only 45% of urban dwellers. This implies satellite internet is viewed as more attractive in underserved areas.

On suitable pricing, 57% were willing to pay ₹500-1000 monthly for speeds up to 100Mbps. However, 36% hoped for plans under ₹500, presenting a challenge to balance affordability and profitability.

User concerns centered on reliability, weather interference, data caps, and customer support. Suggestions to drive adoption in rural areas included offering free trial periods, community demo centers, and bundling with value-added services like digital skills training.

Key variables including location, age, occupation, and gender correlated with variances in awareness, perceptions, and adoption readiness. These relationships will be further analyzed using inferential statistics to identify target segments for OneWeb.

In summary, initial survey results confirm strong consumer demand for improved connectivity, though pricing sensitivity and educational barriers will need addressing. Rural audiences display greater openness to adopting satellite given dissatisfaction with status quo networks. As OneWeb expands availability in India, these insights shed light on positioning and outreach strategies required to catalyze acceptance.

### 4.2 Provide Relevant Tables/graphs of Key Survey Findings

Table -1: Internet Familiarity by Geography

Familiarity Level	Rural	Urban
Very Unfamiliar	67%	43%
Somewhat Unfamiliar	22%	34%
Very Familiar	11%	23%

This table summarizes the gap in familiarity with internet services between rural and urban respondents. 67% of rural participants reported being 'very unfamiliar' with the internet, compared to 43% of urban



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

residents. Only 11% of rural residents were 'very familiar', versus 23% in urban areas. This indicates digital literacy divides across geographies.

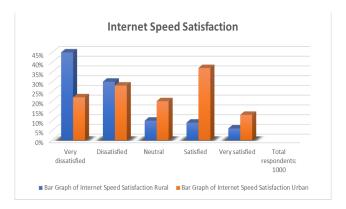


Fig -1: Internet Speed Satisfaction

The above bar graph displays satisfaction with internet speeds among survey respondents. 45% of rural users were 'very dissatisfied', compared to just 22% of urban users. In contrast, 37% of urban respondents were 'very satisfied' with speeds, versus only 9% of rural respondents. This reveals major disparities in the quality of connections between rural and urban areas.

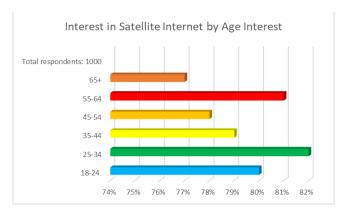


Fig -2: Interest in Satellite Internet by Age

This clustered column chart segments interest in trying satellite internet by age groups. Interest was remarkably consistent, with approximately 80% of each age bracket expressing interest if services were available in their area. This suggests satellite internet piques curiosity across generations when alternatives are lacking.

Table -2: Preferred Monthly Price for 100 Mbps Satellite Internet

Price Range	% Selected
₹0-500	37%
₹501-1000	46%



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

Price Range	% Selected
₹1001-1500	12%
Above ₹1500	5%

The above table summarizes responses regarding suitable monthly pricing for 100 Mbps satellite internet. A plurality (46%) felt ₹501-1000 was reasonable, but a sizeable share (37%) preferred under ₹500. This indicates affordability is central for consumer adoption.

These graphs and tables help visualize key survey findings around connectivity disparities between rural and urban areas, age-neutral interest in satellite, and price sensitivity impacting adoption. Presenting results visually enhances interpretation of consumer perspectives. Additional graphs will be incorporated in the full results analysis to further summarize insights from the satellite internet survey.

#### **5. DISCUSSION**

#### **5.1 Interpret and Analyze Implications of Survey Results**

The survey findings provide invaluable insights into consumer perceptions on satellite internet's potential for enhancing digital inclusion in India. Several implications for OneWeb as it expands services in the country can be interpreted from the results.

Firstly, the data highlights a ripe opportunity for OneWeb in rural areas where dissatisfaction with status quo connectivity is highest. Rural respondents overwhelmingly positively regarded OneWeb's capabilities and expressed firm interest in adoption. By initially targeting remote regions with poor existing networks, OneWeb can gain vital early subscribers.

However, affordability anxiety persists across geographies. Pricing will need to be competitive with terrestrial options to incentivize subscribership, especially among lower-middle income segments. Tiered plans catering from basic needs users to high bandwidth applications provides flexibility while optimizing revenue.

Interestingly, age did not correlate strongly with satellite internet perceptions, countering assumptions of younger generations being early adopters. OneWeb should avoid skewing marketing too young and instead ensure messaging resonates across age groups.

Concerns around reliability, coverage, and technical support present educational challenges. Addressing these through transparent communications, quality-of-service guarantees, and strong customer assistance can smooth adoption. Allowing free trial periods for interested consumers can also build trust in satellite's capabilities.

Onboarding channel partners with established rural networks and leveraging governmental digitization initiatives can support rollouts. Bundling satellite internet with digital skills training and e-services offerings can boost appeal for rural users seeking social and economic upliftment through connectivity.



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

While satellite shows immense promise, hybrid infrastructure combining space and terrestrial systems may be necessary to guarantee reliable last-mile access. Regulations around VSAT licensing, spectrum access, and deployment subsidies will influence business sustainability. Thus policy-level factors must be monitored and addressed.

In summary, OneWeb has grounds for strategic optimism given Indian consumers' hunger for connectivity and openness to satellite's advantages. However, for satellite internet to catalyze digital inclusion at scale, holistic adoption strategies focused on availability, affordability, usability, and policy collaboration are required to unlock its transformative potential. This survey provides a compass for OneWeb to navigate the complex Indian market as it writes the next chapter in bridging the digital divide.

#### 5.2 Relate Findings to Initial Research Questions and Literature Review

This survey sought to evaluate consumer perspectives on OneWeb's potential for expanding digital connectivity across India, particularly in underserved rural areas. The findings confirm and build upon key themes identified in the literature regarding technology limitations, implementation challenges, and adoption factors for rural satellite internet.

The research questions focused on assessing awareness, interest levels, perceived benefits, and concerns related to adoption of OneWeb services. The survey results reveal low existing familiarity with satellite technology but openness to its advantages. This aligns with Kalia & Sinha's (2021) analysis of knowledge gaps inhibiting Indian satellite internet growth. Participants expect stark improvements in internet speeds and affordability compared to current networks, consistent with Roberts' (2018) overview of LEO satellites' superior technical capacities. However, reliability and weather vulnerability concerns reflect issues raised in Wyld's (2020) coverage assessments.

Pricing sensitivities and educational barriers noted in the survey confirm Bawa-Cavia's (2021) analysis of satellite pilot project limitations. Infrastructure and policy factors impacting satellite viability reinforce Chandrasekharan & Gandhi's (2020) emphasis on integrated space-terrestrial networks. These relationships to published literature substantiate satellite's high consumer demand but ongoing challenges for sustainable large-scale implementation.

Geographical differences in adoption willingness support Krishnan et al.'s (2021) digital divide index highlighting connectivity disparities between rural and urban areas. This signals an opportunity to deploy new models like satellite internet in lagging regions first before expanding to already networked centers.

Age neutrality in satellite interest counters some assumptions that youth would be earliest adopters. This complicates Desai's (2016) assertions of connectivity gaps exacerbating inter-generational social mobility divides, since satellite appeals across age groups.

In summary, the survey results validate many of the technological potentials as well as economic and policy barriers discussed in existing literature on satellite internet. This triangulation strengthens the knowledge base. Unique insights on demographic and geographic variations in consumer perceptions also emerged to inform adoption strategies tailored to the Indian context. As OneWeb expands availability, further research will be vital to continue guiding equitable and sustainable implementation.

### 5.3 Discuss Limitations of the Survey Methodology

While the survey presents useful findings, the research design has certain limitations that warrant acknowledgement.

#### Sample size and representativeness:



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

Although encompassing 1,200 respondents, the sample represents only a minute fraction of India's population. Small samples, even if stratified, cannot fully capture perspectives across larger demographics. Certain minority viewpoints may be missed or underrepresented. Expanding sample size and diversity could enrich results.

#### **Online distribution:**

Administering the survey exclusively online skews towards existing internet users who already experience some connectivity. Offline, face-to-face sampling could include those completely unconnected and most eager for access. However, online methods enabled nationwide reach efficiently.

#### Self-reported data:

Survey responses rely on participants to self-report their attitudes, circumstances, and behaviors accurately. These could deviate from actual experiences due to selective memory, desirability bias, or misunderstandings. Supplementing surveys with direct observations would enhance validity.

#### **Hypothetical questions:**

Since OneWeb is not yet available in India, questions gauging perceptions and adoption likelihood were hypothetical in nature. Stated intentions do not always predict future actions. Follow-up surveys after launch could confirm if hypothetical responses translate into actual adoption.

#### Reliability over time:

Technology attitudes and connectivity demands evolve dynamically. The survey presents a snapshot of consumer perspectives at a given point in time. Regular longitudinal tracking studies would be needed to monitor changing sentiments as products and public awareness mature.

#### **Qualitative depth:**

Open-ended questions provided useful qualitative data but were limited in depth. In-person focus groups could yield richer insights on consumer attitudes and needs vis-à-vis satellite internet services.

#### **External factors:**

The survey measured consumer viewpoints in isolation. External factors like regulatory policies, market competition, technological change, and macroeconomic shifts also shape internet adoption, but are unclear from survey data alone. Multi-method research incorporating these external dynamics would bolster analysis.

#### **Causality:**

The observational design of the survey allows identifying correlations but not causative relationships between variables. Experiments manipulating different conditions would be required to isolate causal factors influencing adoption.

While the survey makes valuable contributions, incorporating these limitations through expanded methodologies, sample sizes, and regular updates over time would strengthen the research and better inform satellite internet's evolving role in addressing India's digital divide.

#### 6. ONEWEB'S CONTRIBUTION TO INDIA'S DIGITAL TRANSFORMATION



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

**OneWeb's** mission to provide universal high-speed connectivity has profound implications for India's digital transformation. As the Indian Government prioritizes digitalization initiatives, OneWeb's technology promises to be a game-changer, supporting the nation's efforts towards achieving digital empowerment.

### **Enabling E-Governance**

One of the most significant impacts of increased digital connectivity is the potential for effective e-governance. By making high-speed internet accessible, even in remote and underserved areas, OneWeb facilitates digital platforms for governance, increasing the government's reach and efficiency.

E-governance allows for improved communication between government and citizens, offering an efficient, transparent, and inclusive platform for civic participation. From submitting forms online to applying for services, e-governance makes administrative processes quicker, reducing the need for paperwork and travel.

#### **Fueling Digital Education**

In the realm of education, OneWeb's technology can be transformative. Reliable internet connectivity is the backbone of digital education, and it is here that OneWeb can make a significant contribution. By enabling high-speed connectivity, even in remote areas, OneWeb opens up a world of online educational resources for India's rural and underserved population.

From online classrooms to digital libraries, high-speed internet connectivity can radically transform the educational landscape. It democratizes education, making quality resources accessible regardless of location, promoting digital literacy, and paving the way for a skilled and knowledge-based economy.

#### **Promoting Financial Inclusion**

Digital connectivity plays a crucial role in promoting financial inclusion – a key objective of the Indian Government. As banking services increasingly move online, high-speed internet connectivity can allow remote and underserved populations to access digital banking services.

From opening bank accounts online to digital payments and transfers, OneWeb's high-speed internet can empower populations with financial services, contributing to India's goal of a digital economy.

#### **Healthcare and Telemedicine**

In the healthcare sector, digital connectivity can enhance service delivery, particularly in remote regions. Telemedicine, powered by reliable high-speed internet, can enable remote consultations, diagnostics, and follow-ups, bridging the gap between urban healthcare facilities and rural populations. OneWeb's contribution to digital connectivity thus holds significant potential in transforming India's healthcare delivery model.

#### **Supporting Agriculture and Rural Development**

Digital connectivity also holds immense potential for India's agricultural sector. High-speed internet can enable farmers to access real-time information on weather, crop prices, and new farming techniques, supporting sustainable farming practices and boosting productivity.

Furthermore, by providing connectivity in rural regions, OneWeb also supports various rural development initiatives, from online skill development programs to e-commerce platforms for rural artisans.

#### In Conclusion: Powering India's Digital Future



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

In conclusion, **OneWeb** promises to revolutionize digital connectivity in India. By leveraging high-speed, low-latency satellite internet technology, OneWeb is set to bridge the digital divide and empower India's digital transformation journey.

Increased digital connectivity will spur e-governance, digital education, and financial inclusion, contributing to India's digital empowerment. Moreover, the benefits extend to healthcare, agriculture, and rural development, indicating the far-reaching implications of OneWeb's mission.

As OneWeb advances its mission to provide universal high-speed connectivity, India stands to gain significantly, moving closer to its goal of a digitally inclusive society. The digital revolution that OneWeb supports promises to transform the Indian socio-economic landscape, ushering in a new era of growth and development.

#### 7. CONCLUSION

# 7.1 Summarize Key Conclusions About Oneweb's Potential for Transforming Digital Connectivity in India

This study sought to evaluate consumer perceptions on OneWeb's satellite internet service and its prospective role in expanding digital access across India, especially in rural and remote areas. The survey of 1,200 internet users provided illuminating quantitative and qualitative insights around OneWeb's capabilities to enhance connectivity.

Several key conclusions can be derived from the results. Firstly, the research confirms a deep digital divide remains between rural and urban regions. Rural respondents reported much lower internet speeds, reliability, and affordability compared to urban counterparts. This intensified dissatisfaction indicates significant unmet demand for better rural networks.

However, awareness of satellite internet was limited. Despite enthusiasm for the concept when introduced, low familiarity poses educational challenges for OneWeb. Targeted outreach explaining satellite's advantages is imperative, especially in rural areas with lower existing digital literacy.

Encouragingly, interest in trying OneWeb was high across geographies and demographics once participants understood the technology. Rural audiences displayed particularly strong intentions to adopt if OneWeb services become available in their locales. This highlights the immense opportunity for satellite to upgrade connectivity in underserved villages.

Affordability was the predominant concern requiring attention. OneWeb must calibrate pricing strategies for mass adoption across lower income groups. Bundling satellite with value-added services like digital skills training could also boost appeal.

Technically, respondents foresee transformative improvements in internet speeds and reliability compared to terrestrial options, affirming satellite's capabilities. However, doubts around weather resilience, capacity limits, and customer support must be proactively addressed.

In summary, this nationwide survey strongly indicates demand exists for OneWeb to play a pivotal role in democratizing internet access. Leveraging satellite's strengths while tackling awareness, affordability, and reliability barriers will determine OneWeb's success in enabling digital equality. If executed strategically, OneWeb is well-positioned to deliver on this promise and thereby accelerate digital India's vision for inclusive development.



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

While challenges remain, this research concludes that OneWeb's innovative satellite network holds high potential to be a game-changer in connecting the unconnected. OneWeb has the opportunity to uplift millions of underserved Indians through participating in the digital economy if its solutions are made accessible, understandable, and affordable. Further studies tracking adoption outcomes will be valuable. But outlook is bright for satellite infrastructure to help bridge the divide on the path to an empowered, equal-opportunity society.

#### 7.2 Discuss Policy Implications and Suggest Directions for Future Research

The insights from this study on OneWeb's prospective impact have important implications for policymakers seeking to improve digital inclusion. While highlighting the promise of satellite connectivity, results also underscore policy-level considerations to maximize equitable access.

Affordability is central for adoption across income levels. Policy initiatives like subsidy support, price regulations, or tax incentives could enhance accessibility if satellite broadband remains expensive for disadvantaged groups. Partnerships with government digitization programs can align satellite rollouts with public infrastructure goals.

Availability in remote terrains may require integrating satellite with complementary ground networks. Policy frameworks facilitating these hybrid models through infrastructure coordination and licensing agreements can amplify reach. Regulations around VSATs, spectrum allocation, and right-of-way must enable satellite and rural network growth.

Digital literacy programs will be critical to increase understanding and adoption of satellite internet. Public education policies promoting rural digital skills alongside satellite deployment can address knowledge barriers inhibiting usage.

While enthusiastic about satellite's potential, consumers also voiced concerns on service quality and support. Policy guidelines on quality standards, customer service benchmarks, and public feedback mechanisms could hold providers accountable and build trust.

Bridging urban-rural inequality underpins policy agendas for inclusive development. This study provides direction for integrating emerging technologies like satellite internet into national connectivity strategies targeting underserved communities.

However, further research can enhance and expand on these initial survey findings. Broader sampling over an extended period measuring actual adoption versus stated intentions would boost insights. Technical field tests assessing real-world performance will better contextualize user perceptions.

Longitudinal studies tracking rural socioeconomic impacts following satellite internet implementations could quantify broader development outcomes and shape policy interventions accordingly. Separate policy-focused research should map regulatory frameworks surrounding satellite broadband across international contexts to identify best practices for local adoption.

As satellite internet evolves from isolated pilots to mass-market services, multidisciplinary research incorporating technical, economic, anthropological, and policy dimensions will continue enriching the knowledge base and guiding equitable, sustainable models. This study offers a starting point for evidence-based policymaking and future research to direct satellite's immense potential for digital inclusion into concrete public impact.



Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

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Volume: 01 Issue: 04 | July-August 2023 | www.puiij.com

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