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The Cloud Comedown: Understanding the Emerging Trend of Cloud Exit Strategies

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Abstract - The fast rise of cloud computing during the last decade promised flexibility, scalability, and cost-effectiveness. However, for an increasing number of businesses, the long-term realities of cloud computing are requiring significant rethinking. According to recent studies, 42% of US businesses have already moved at least half of their cloud workloads back on-premises or are planning to do so. The rising trend of "Cloud Exit" requires a thorough analysis of the cloud's disadvantages in comparison to its widely promoted benefits. Multiple critical variables are driving the shift away from total cloud reliance. Although transitioning to the cloud initially reduces building costs, subsequent operational expenses may ultimately surpass those of private data centers. A 2022 poll revealed that 43% of IT leaders perceive the expenses associated with transitioning to the cloud as exceeding their initial expectations. Companies often contend with overprovisioning and surplus resources, resulting in unnecessary expenses. Simultaneously, notable cloud breaches at Capital One, Twilio, and others heighten apprehensions regarding the storage of sensitive data externally. Outages at AWS, Azure, and Oracle underscore dependence hazards. The Cloud Exit trend points to the need of a more balanced viewpoint. Although early adoption rates of clouds are strong, current polls reveal just 32% of corporate cloud migrations are judged totally effective. The gap between the promised outcomes and real-world results suggests cloud computing has been overhyped. Its purported security, reliability, and cost advantages do not universally apply. Moreover, concentration among the "Big Three" cloud providers allows AWS, Azure, and Google inordinate influence over pricing, service terms, and the direction of innovation. Their supremacy and exclusive ecosystems progressively confine users, while unjustly disadvantaging third-party services. Consequently, an increasing number of firms are formulating Cloud Exit strategies to diminish external dependence, reclaim control, and manage dangers. The cloud necessitates ongoing assessment to maintain its competitive and financial viability over time, rather than being a universal solution. Preparedness to shift workloads off-cloud gives firms strategic flexibility. Rather than a one-way path, the cloud requires continuous reassessment. Exit is not failure, but strategic agility retaining on-premises control. With unchecked dependence, dominance and deviation from early claims, businesses are wise to temper cloud enthusiasm with realism. Maintaining hybrid flexibility and an exit strategy avoids innovation stagnation or lock-in. The cloud comedown does not negate its potential, only refocuses usage based on actual outcomes.

Keywords: Cloud exit, Repatriation, Hybrid models, Multi-cloud, Vendor lock-in, Cloud migration, Onpremises, Cloud adoption.

1. INTRODUCTION

1.1 Background on Surge in Cloud Adoption and Change in Cost/Benefit Perceptions Over Time



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More than a decade ago, cloud computing revolutionized the way companies leverage technology to enhance operations, workflows, and interactions with customers. Cloud solutions are more adaptable, scalable, and economical than traditional on-premises infrastructure since users may access them anytime, they need to over the internet.

Initially regarded as a transformational breakthrough, the virtues of cloud computing catalyzed surging adoption rates across enterprises both large and small. Market research predicts the global cloud market will swell from \$371 billion in 2020 to over \$832 billion by 2025, underscoring its meteoric rise. Early evangelists of the technology praised its capacity to deliver key advantages:

Reduced Capital Expenditures

Unlike on-premises setups requiring major upfront investments in physical servers and data centers, the cloud operates on an OpEx model with no major hardware purchases. Companies could reduce capital expenditures (CapEx) associated with IT infrastructure procurement cycles by using internet-delivered shared computing resources.

Enhanced Scalability

Due to limited local hardware capacities, legacy systems limited growth. In contrast, the dispersed nature of the cloud allows for far better scalability in terms of increasing storage, processing capacity, and network bandwidth as needed to handle spikes in workloads.

Greater Agility

Whereas expanding on-premises systems could take months planning, acquisitions and deployments, the cloud allows near instantaneous and infinite provisioning of resources to align with application requirements in near real-time.

Disaster Recovery

By keeping data mirrored across distributed global data centers, the cloud enables greater business continuity. Traffic may be easily redirected to other sites in the event that one region experiences an outage. While cloud computing was first heralded as a silver bullet, its value proposition and capabilities have begun to show signs of weakness as it has progressed from proof-of-concept to actual deployment. The primary causes of the cloud surge must be investigated in order to comprehend this development.



Fig -1: Cloud Computing in Business



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What Drove Mass Cloud Adoption?

Reasons driving the shift away from on-premises solutions are the following, given the pervasiveness of cloud services in many areas, including email, software, and analytics:

Consumerization of IT

The notion of internet-delivered services became commonplace as customers widely used software-as-a-service programs like Dropbox and Salesforce. The adoption curve within enterprises was paved by this receptivity.

Explosive Data Growth

Skyrocketing information volumes made building large enough on-premises data warehouses prohibitively expensive, making the cloud's unlimited capacities more attractive.

Digitization

As analog processes digitized, it generated torrents of new data needing cost-efficient storage and analytics impossible on legacy systems. Cloud elasticity better met these needs.

Cost Savings

The cloud model's OpEx structure and absence of major hardware expenses held obvious financial appeal, from slashing capital outlays to converting fixed costs into variables.

Innovation Velocity. The cloud's near real-time resource provisioning delivered unprecedented agility in testing new ideas and workloads by removing infrastructure barriers. These forces make cloud computing unavoidable. However, although most people expected cost reductions, flexibility, and resilience, actual experience revealed a more complicated reality.

Shifting Cloud Perceptions and Benefit Realizations

Despite high hopes, data shows that cloud results have been different from what was expected:

A study from 2022 found that 90% of businesses agree that the cloud has a lot of benefits, but only 42% have fully realized the value they wanted. Only 32% of those who migrated to the cloud say it was a complete success.

An Insight study found that 80% of IT decision makers saw benefits in the cloud, but 65% ran into problems they didn't expect when moving apps and data.

These numbers show that there is a bigger gap between how people thought about cloud computing in the beginning and how it actually works in the real world. Indeed, former Dropbox VP Aditya Agarwal summed up the disconnect, stating: "Nobody is running a cloud business as a charity."

While the cloud delivered efficiency for providers via scale, many learned savings don't automatically translate to end-users. Growing data volumes surpassing storage needs also exposed unforeseen costs mountains.

Outages at AWS, Microsoft Azure, Google Cloud, and Oracle also showed the risks of relying too much on a few players. Attacks with a lot of attention, like the Capital One breach, also broke people's beliefs that cloud data was automatically safer.

For trailblazers, the cost and security did not live up to promises. These cracks in the façade gradually fueled changing attitudes on cloud usage and benefits.

The drivers behind this increasing cloud skepticism include:



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Reassessed Financial ROI

Per a 2021 IDG survey, 70% of IT leaders cited cost savings as a primary cloud driver. But after only two years, 43% of those people thought that moving apps and data to the cloud was more expensive than keeping them on-premises.

Many people found that their cloud spending went way over their budgets because of demand-based pricing models and the fact that tools that weren't used still cost money. In order to save money, you had to be immune to scale, which was not realistic.

Security Apprehensions

Even though the cloud was meant to bring together more security experts and tools, hacking incidents showed that trusting outside providers was not always safe. Breach reports involving well-known companies like Twilio, Pegasus Airlines, and Imperva made people even more worried about external data security.

Compliance Risks

As data privacy regulations proliferated, some found cloud models presented compliance and data sovereignty challenges as information left internal sightlines. Stringent residency and oversight requirements also complicated certain cloud engagements.

Loss of Control

Giving external vendors control over your infrastructure means giving up back-end operational control and having to depend on the tools and policies of the providers. This lack of authority is more of a worry as the country becomes more dependent on other countries.

Drop in Performance

Latency and outages from disruptions or misconfigurations can hamper performance, especially for applications with precise speed and resilience requirements unable to tolerate the slightest hiccup.

Switching Costs

Once ensconced on specific cloud platforms, migrating workloads or exiting services requires significant data/traffic redistribution expenses along with business process interruptions during transitions.

Together, these changing ideas about what the cloud can do show that people are becoming less and less interested in using it for everything. Companies are trying to limit their cloud exposure as they rethink how useful it really is. This is a new trend that started when early excitement faded.

1.2 Emerging Trend of Cloud Exit

While cloud computing permeates enterprise technology stacks, an countervailing inclination is taking shape. Dubbed "Cloud Exit," this pattern involves companies migrating some or all of their cloud-hosted data and workloads back to on-premises infrastructure.

Far from failure, Cloud Exit represents second thoughts on the degree of cloud adoption suiting organizational needs. It epitomizes a move from headlong, ideologically driven cloud implementation to more measured, tactical deployment based on regular value assessments.

Key Statistics & Significance

Recent surveys quantify the Cloud Exit phenomenon's extent:



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Per International Data Corporation, over 85% of companies have a cloud exit plan or are forming one - an increase of 15% from 2021.

A 2022 Citrix study found 80% of IT leaders moved at least one application off the cloud over the past year, with 98% accelerating cloud exit planning.

In that same survey, 94% of respondents were engaged in some form of cloud repatriation effort.

Collectively, these metrics affirm Cloud Exit's emergence as a strategic priority. They signify how cloud skepticism now tempers what was unchecked enthusiasm.

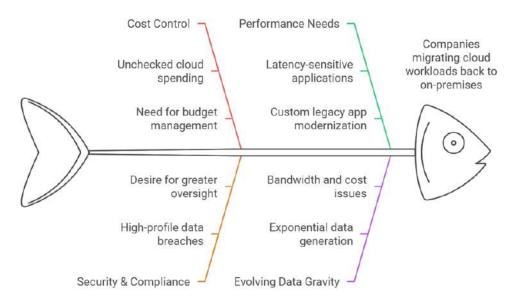


Fig 2: Drivers of the Cloud Exit Trend

Evolving Cloud Journeys

In many ways, Cloud Exit maneuvers reflect conventional enterprise adoption cycle theories like Gartner's Hype Cycle. As expectations crest, disillusionment sinks in, evolving to more sustainable deployment suited to realizable benefits.

Per Gartner's 2022 cloud analysis, 90% of orgs underestimated challenges in early cloud efforts, compelling course corrections around long-term suitability. Their historical data shows cycles of high early traction around new technologies, followed by shakeouts or pullbacks upon hitting adoption hurdles.

Cloud Exit patterns also mirror the "hybrid cloud" ethos gaining traction since 2021. This links critical systems to on-premises assets, while maintaining public cloud access for bursting, data lakes, and testing. Blending both worlds caters to preferences for security, sovereignty and flexibility.

Exit Drivers & Considerations

If cloud adoption follows familiar cycles of exuberance and informed adoption rationalization, what factors are steering the Cloud Exit trend?

Cost Control

Despite capitalism's laws, cloud savings didn't automatically pass to users. Facing unchecked spend, organizations sought to curb overruns via cloud-to-on-prem migration. Per IDG, 93% of IT decision makers cite cost management as a catalyst.



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Security & Compliance

Though often considered safer, high-profile externalized data breaches at Pegasus, Imperva and others fueled on-premises preference. Greater oversight and physical control help restrict access.

Performance Needs

Latency-sensitive apps may require on-premises deployments to fulfill speed, scalability and localization demands. As companies modernize custom legacy apps, private data centers bridging hybrid infrastructure enable customization.

Evolving Data Gravity

While initial cloud moves focused on backups and archives, exponential data generation saw gravity shift back towards primary processing on-premises as data volumes overwhelmed external bandwidth and costs.

Loss of Control

Ceding oversight to vendors enables faster deployment but sacrifices influence over configurations, tooling, upgrades and processes. On-premises resources realign authority and permissions.

What Cloud Exit Isn't

Equally important is distinguishing what Cloud Exit does not represent. This critical framing shapes deployment models:

Rejection of Cloud

Rather than wholesale abandonment, Cloud Exit adopts a more surgical view towards sustainable cloud balance across distinct apps, data pools and workflows.

Failure

Exits signify informed strategic pivots – not shortcomings. Much as site shutdowns reflect Google's longstanding data-driven DNA, the same dynamism applies here. Changed needs elicit different responses.

Ludditism

At its heart, Cloud Exit is not anti-technology but about what technology best serves objectives at a given moment in a given context. Technology neutrality matters more than ideology.

The End of Cloud

Just as mainframes and private data centers did not disappear but found renewed purpose in hybrid infrastructure, cloud retains advantages in the right settings. Continued growth is assured, albeit not as the only answer.

In total, Cloud Exit equates to the strategic embrace of cloud neutrality and purpose-driven deployment rather than all-in adoption or rejection. It epitomizes data-informed cloud realignment, heralding the close of a chapter where cloud lifecycle assessments focused solely on migration "on-ramps" at the expense of future-proofed utilization or change management.

This more dynamic orientation promises superior business outcomes rooted in technological flexibility and sovereignty rather than external dependency. The question is not whether the cloud delivers ROI, but whether alternative approaches deliver better ROI. Cloud Exit keeps both options open.



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1.3 Statistics on Return to on-prem, Hybrid Models

While cloud computing retains strong momentum, its adoption is proving less linear than initially imagined. Facing unforeseen costs, compliance hurdles, security threats and loss of control, companies are revisiting cloud strategies. The resulting shift sees more workloads migrating back on-premises or into hybrid environments straddling external and internal infrastructure.

Collectively dubbed "Cloud Exit," this pattern aligns cloud usage with organizational priorities via informed workload placement across on-prem, colocation, and public cloud platforms.

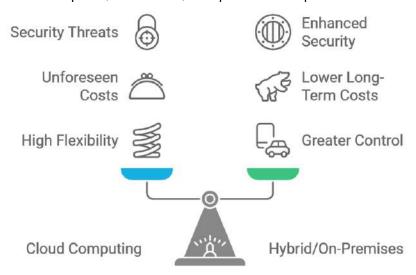


Fig 3: Evaluating cloud vs. hybrid/on-premises models.

Recent surveys quantify Cloud Exit's rising prominence:

On-Premises Shift

Per 2022 BitTitan research, 94% of IT decision makers moved at least one workload from the public cloud to on-premises infrastructure over the past year, with 98% accelerating private cloud projects.

Long-term, IDC predicts over 45% of enterprise infrastructure will reside on-premises by 2026. Spending on external cloud services is also expected to decelerate.

Driving this trajectory, a 2021 Nutanix survey found 97% of respondents identified hybrid cloud as their ideal operating model combining on-premises and public cloud advantages.

Near-Term Growth

Counter to the narrative of shutting traditional data centers, MarketsandMarkets estimates the on-premises data center market will grow at over 2% CAGR through 2027. Critical workloads retain on-site positioning.

Per IDC, 70% of data operations will transpire on-premises by 2025 as data gravity pulls processing closer to storage origin. The distributed cloud model is expected to overtake centralized concentration.

Cloud Retreat

Specific instances of cloud retreat underscore this trend:



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- Solidifying its Cloud Exit strategy, Basecamp projects long-term savings after a \$3 million-plus public cloud spend. Its on-premises pivot targets \$7 million cost reductions over 5 years.
- Nasdaq plans to shift several business-critical applications from AWS back on-premises to bolster security and oversight while supporting growth.
- Apple insourced its cloud computing after a \$30 million monthly spend with AWS and Google Cloud, citing hardware innovations enabling self-hosted AI training performance rivaling external public cloud infrastructure.

Hybrid Traction

Every analysis confirms enterprises favor hybrid cloud 1914 environments melding external and internal access:

- Per an Accenture study, 95% of customers operate hybrid infrastructure to avoid vendor lock-in while benefiting from cloud and on-premises strengths.
- A non-profit Cloud Security Alliance survey shows 86% of organizations now follow a hybrid strategy.
- Morgan Stanley reports over 90% of CIOs have adopted or plan to adopt hybrid environments by 2023.
- By 2025, Gartner predicts over 90% of enterprises will rely on hybrid infrastructure.

In summary, while the cloud maintains immense value, exclusive reliance gives way to repatriation and hybrid models respecting the advantages of both approaches. Stubbornly sticking to a "cloud first" ideology disregards the inherent heterogeneity of evolving business technology needs.

This conclusion is echoed by Mike Woolley, Principal Architect at data and analytics specialist Snowflake: "Modern data infrastructure requires realizing that not all workloads belong in the cloud. The 'one size fits all' mentality needs to shift."

The data proves organizations are responding accordingly, leading them down more tailored paths seeking balance. Sound IT strategy compels marrying the right technologies to the right use cases at the right times according to intelligently applied data-driven criteria. Nothing more, nothing less. Absolutism and universalism need not apply.

As cloud assessment expands decision vectors beyond binary "adopt versus avoid" choices, Cloud Exit trends promise richer deployment outcomes where flexibility becomes the clockspring of competitive advantage.

1.4 Outline of Paper Focus, Objectives, and Structure

With cloud adoption rates reaching new heights each year, the long-term viability of cloud-first approaches now warrants measured inspection. As explored, emerging Cloud Exit patterns see companies migrating applications and data back on-premises in pursuit of enhanced oversight, security, compliance, costs savings and performance.

This paper seeks to analyze the apparent disconnect between the cloud's purported virtues and its real-world delivery against expectations for early adopters. It further investigates driver behind this cloud repurposing trend and its implications on future strategic technology deployments.



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Posing the Cloud Exit phenomenon as an inflection point, the research aims to:

Assess grown in cloud skepticism

By profiling adoption reversal statistics, cost and benefit delivery gaps, and underperformance across critical evaluation criteria, the objective is determining causes behind cloud disaffection after such enthusiasm.

Spotlight security & compliance anxieties

Compliance burdens and data exposures at leading providers reveal downsides despite the cloud supposedly offering turnkey safety. The goal is quantifying post-adoption security perceptions.

Pinpoint loss of control & flexibility

Discussed dependency issues highlight how customers cede influence over configurations, upgrades, policies and toolsets when adopting externalized resources. The paper examines the loss of sovereignty.

Outline monopoly & concentration risks

Consolidation among hyperscale operators like AWS and Microsoft Azure raises concerns over pricing influences, competition, vertical integration and innovation flow. Market shares warrant study.

Build considerations around Cloud Exit

By framing statistical trends, causing and enterprise preferences for hybrid on-premises or colocation-oriented infrastructure, technology leaders can construct informed Cloud Exit plans.

Propose adoption model evolution

The research advocates migrating from reflexive "cloud first" stances to more dynamic assessment frameworks continuously aligning deployment locations to workloads and data types.

In total, the paper strives to accelerate the movement from ideological or hasty cloud adoption to purposeful, data-driven deployment grounded in technological flexibility.

By methodically building this evidentiary base, technology leaders can evolve cloud plans for superior alignment to enterprise security, innovation and modernization needs. The goal is developing long-term positioning not chained to any single paradigm but able to fluidly adapt solutions to changing requirements.

With cloud at possible inflection between widespread fervor and more selective adoption, informed deployment models can recapture control ceded in the rush to external servicing. Building Exit readiness provides the basis for maximizing cloud's advantages while proactively governing its encroachments across security, connectivity, provider power, costs and localization. Getting ahead of future risks grants companies the upper hand.

2. WHY 'CLOUD EXIT' IS A GROWING TREND

2.1 Key Stats on Extent of Cloud Exit Movement

While cloud adoption continues apace, undercurrents of reassessment are rebalancing usage and architecture priorities. Seeking improved cost efficiency, security, control and performance, companies are migrating from public cloud platforms back on-premises or into colocation facilities.

Dubbed "Cloud Exit," this pattern contradicts assumptions that cloud migration chiefly flows one-way. The stats quantifying this emerging trend reveal how organizations are rightsizing commitments in the face of unmet expectations:



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Rising Commitment to Repatriation

Per the 2022 Unit42 Cloud Security Report, 83% of respondents moved data from public to private clouds over the past year. Improved security drove 84% of these transfers.

Additionally, 92% of organizations now have a cloud repatriation strategy in place. This signals IT decision makers' mindset shift from cloud adoption consideration to prudent reassessment.

Workload Migration in Action

In terms of actual application transfers from public clouds to internal infrastructure:

- 98% of IT professionals migrated at least one workload over the past 12 months
- 43% moved 6 or more workloads off-cloud
- 65% plan to relocate the majority of cloud-hosted data within 12 months

Notably, the research found that 100% of organizations that moved workloads from the public cloud achieved tangible benefits from the transfers. This further validates Cloud Exit targeting.

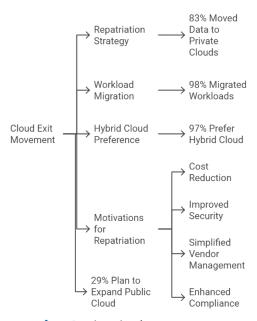


Fig -4: Cloud Exit Movement

Preferred Operating Model

When evaluating current infrastructure preferences irrespective of present deployments:

97% of IT leaders cited hybrid cloud as their ideal operating environment

The enthusiasm for straddling internal and external resources demonstrates a pendulum swing from early preferences for overwhelmingly external access back towards internal control.

Assessing Cloud Repatriation Motives

Drilling down on factors driving companies from public clouds to on-premises and hybrid infrastructure:

- 92% cited cutting cloud costs as a motivation for repatriation
- 90% aimed to improve data security posture



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- 84% sought to simplify vendor management overhead
- 80% wanted to boost compliance and data sovereignty

Each data point affirms Cloud Exit isn't a referendum on cloud computing overall but on recalibration towards usage better aligning benefits to budgets and risks.

Repatriation Sentiment Going Forward

In a telling bellwether, just 29% of IT decision makers say they plan to expand public cloud footprints over the next 24 months. The remainder will maintain current levels or reduce further.

Additionally, guidance anticipates on-premises data center resource spending will rebound over the next five years – reaching \$94 billion by 2027 compared to \$88 billion in 2022.

Summarizing the overarching statistics:

- Over 80% have a cloud repatriation strategy
- 97% view hybrid infrastructure as ideal for workload flexibility
- 98% migrated at least one app from public cloud over past year
- Just 29% intend to expand public cloud footprint in near term

This data quantifies the desire for increased selectivity around long-term, sustainable cloud adoption. By adding Cloud Exit options to strategic roadmaps, technology leaders can fluidly reassess deployment models against evolving criteria from security to connectivity needs while building resilience against cloud vendor dominance.

In cloud's second decade, expansion at all costs gives way to intelligent rightsizing. Testing assumptions around colocation, hybrid and multi-platform access promises superior price-performance. Cloud Exit is not an on-ramp, but an essential architectural off-ramp.

2.2 Financial Factors: Higher Long-term Costs

The economics of cloud computing are proving more nuanced than early adoption narratives suggested. Despite promises of cost efficiencies from terminating costly on-premises hardware investments, the public cloud's total cost of ownership (TCO) frequently exceeds legacy infrastructure over multi-year timeframes. Facing unforeseen expenses from suboptimal resource utilization to data egress fees, organizations are repatriating workloads via Cloud Exit strategies realigning deployment locations to actual cost profiles.

Expectations Versus Outcomes

A 2021 survey found 70% of IT decision-makers cited immediate savings as a primary cloud migration incentive, with 63% expecting considerable long-term reductions. Yet assessed against actualized spend, these hopes largely dissipated. 2022 data revealed 43% felt overall public cloud costs now exceeded on-premises infrastructure. Another report showed 80% of adopters confronting higher-than-budgeted bills, exposing gaps between projected versus real-world cloud expenditure.

Drivers of Rising Expenditures

Public cloud TCO models face inherent disadvantages. While migrating cloud wards temporarily decreases upfront capital expenditures on owned hardware and data centers, operating expenses compound rapidly



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with increasing scale. Reserved Instances and Savings Plans provide some cost controls but lack the fixed asset values from legacy infrastructure. Adding surging data egress fees for customers repatriating workloads creates further lock-in pressures.

The public cloud also introduces unforeseen cost variables that enterprises struggle measuring and optimizing, including overprovisioning unused capacity still incurring charges, unoptimized resources generating excess fees, and replication and backups driving unexpected bills. These items point to financial optimization challenges as public cloud's fluidity masks implications of long-term consistency at hypergrowth usage levels most providers anticipate. An Accenture estimate suggested avoiding just 50% cloud waste could have saved companies \$12.2 billion globally last year.

On-premises & Hybrid TCO Benefits

Alternatively, hybrid models melding internal infrastructure with public cloud access convey compelling financial advantages. Blending workloads leverages existing owned assets while availing cloud bursting capabilities. Private data centers operate at lower average cost for most steady-state workloads. CPU overprovisioning risks are lower given tighter resource constraints. And expanding storage or servers stays cheaper than commercial cloud rate hikes.

In closing, neither cloud nor on-premises offer definitive TCO superiority but serve distinct purposes. The public cloud's granular cost complexity empowers immense possibility but with financial drawbacks if not meticulously managed. For most organizations, hybrid infrastructure likely promises the most prudent balance across agility, control and total cost perspective over multi-year periods. As cloud cost optimization firm Densify contends, businesses require "intent-based placement" of apps and data across environments based continual evaluation against expenditure. By embracing infrastructure neutrality rather than lock-in, Cloud Exit flexibility allows organizations to fluidly align deployments locations to value.

2.3 Unpredictable Costs and Resource Overprovisioning/Waste

The public cloud empowers immense possibility, but not without drawbacks from unforeseen expenses to vendor lock-in risks. Despite offering welcome flexibility, fluid consumption-based pricing models bring uncertainty, as unused allocations and idle resources still accrue charges. For cost-conscious organizations, this unpredictable spend has fueled interest in Cloud Exit strategies rightsizing cloud utilization.

The True Cost of Cloud Agility

Ideally, the public cloud's scalability enables users to provision resources on-demand, scaling seamlessly to meet workload spikes and new growth requirements. However, while this elasticity provides welcome flexibility, its variability introduces financial planning challenges.

According to 2022 research, unpredictable costs ranked among the top public cloud pain points for 97% of IT professionals. Surges driven by usage rather than predictable assets increased volatility. And auditing company analysis suggests avoiding just 50% of cloud waste could have saved companies \$12.2 billion globally last year. Yet despite its impact, few firms master continuous cost optimization.

Overprovisioning Missteps

In particular, overprovisioning – over allocating capacity exceeding actual needs – represents a primary culprit behind unexpected cloud bills. Whether inaccurately predicting storage, IOPS, network or CPU



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requirements, padding estimates to satisfy perceived peak demand invariably leaves excess resources idle.

A 2022 storage company survey found public cloud users overprovision storage by an average of 39% to maintain performance cushions. But while this slack minimizes risk, paid-for yet unused capacity directly inflates expenditures. The inability to accurately tie provisioning to fluctuating utilization at scale hurts forecasting.

Addressing Unfettered Consumption

Seeking improved cost governance, Cloud Exit migrations to private data centers curb spending growth by operating within fixed on-premises asset confines rather than fully variable stacks. Right-sizing to long-term workload patterns helps contain outlays.

Equally, adopting hybrid models blending internal infrastructure with public cloud allows picking ideal platforms per use case, while aggregating expenses across environments provides larger cost pools for enhanced visibility. Unifying management delivers insights impossible within individual cloud silos.

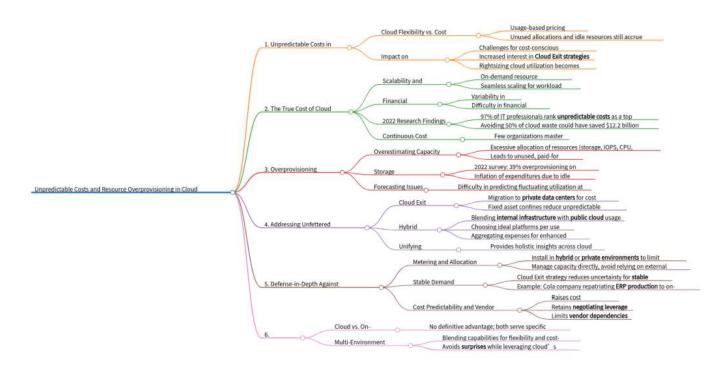


Fig -5: Unpredictable Cost and Resource

Defense-in-Depth Against Unpredictability

Whereas public cloud licensing agreements explicitly absolve providers of cost estimate accuracy, installing metering and allocation controls in hybrid or private infrastructure limits surprise elements. Companies manage capacity headroom directly rather than relying on external abstraction.

In environments where demand and data gravity remain relatively stable, migrating workloads towards internal infrastructure via Cloud Exit reduces uncertainty exposure. Seeking improved determinism, cola company plans to repatriate several global ERP production instances from public clouds back on-premises



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to raise cost predictability, retain negotiating leverage and limit vendor dependencies. Their approach epitomizes the value of pairing cloud agility with expenditure safeguards.

Ultimately, neither cloud nor on-premises offer definitive advantages but suit distinct purposes. Blending both capabilities harnesses inherent strengths while mitigating weakness through flexible distribution reflecting evolving priorities. As assessments expand beyond binary adoption choices, multi-environment fluency promises superior price-performance – delivering cloud's possibilities without endless surprise.

2.4 Security Threats and Publicized Breaches

The widespread embrace of public cloud services promised simplified, superior data protection compared to on-premises environments. By consolidating security operations and expertise, cloud providers theoretically deliver turnkey safety without customers managing infrastructure controls. However, high-profile externalized breaches are exposing unforeseen risks, fueling interest in repatriation.



Fig -6: Security Threats and Publicized breaches in Cloud

Rethinking Assumed Cloud Security Advantages

In 2021, research found 93% of IT decision makers believed migrating data to hyperscale cloud platforms bolstered security posture. The confidence stemmed from several perceived benefits, including:

- Allowing companies to focus elsewhere rather than dedicating internal resources to data safeguards
- Providing expansive native security tooling fine-tuned to detect threats
- Enabling advanced techniques like memorization across distributed data stores
- Delivering reliability and redundancy across global private networks

Yet trailblazers migrating production systems and proprietary data to the public cloud endured several wakeup calls. High-severity incidents, including the 2022 Twilio breach exposing 125GB of unstructured data assets and a 2021 Codecov attack implicating downstream customers, illuminated security gaps plaguing major providers.



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While rare, such events seeded doubts over the assumed safety advantages of external cloud custody. They exposed dependencies and risks accumulating as more corporate data concentrates under the stewardship of consolidated mega-operators.

Repatriation to Reclaim Ownership

Seeking improved safeguards and oversight, repatriation initiatives transfer data, platforms and services back on-premises or within private colocation environments. Though successful attacks remain improbable, their impact prompts more cautious adoption. According to 2022 research, 90% of IT professionals cited strengthened cybersecurity as a driver of Cloud Exit planning. By retracting external access to crown jewels IP, organizations minimize exposure to third-party vulnerabilities beyond their control.

Additionally, retreating from public cloud aligns storage and data gravity more closely with processing. Rather than persisting data externally then having to egress it to centralized servers for computation, avoiding added transitions minimizes latency and coherence challenges. Maintaining proprietary assets already on-premises enhances visibility while allowing holistic security tooling standardization.

In hybrid models melding internal capacity with public cloud bursting, governance policies selectively dictate which data transfers externally versus staying within corporate walls natively. Depending on classifications and sensitivity, IT leaders can set permissions rules keeping the most vulnerable information isolated.

Ultimately, realizing competitive advantage increasingly means consolidating ownership over unique data. As public awareness of platform-level cloud risks grows, coming full circle via Cloud Exit offers prudent safeguards. The breaches prove adversaries go where the data lies; bringing it home reclaims security sovereignty.

2.5 Performance Issues Like Cloud Service Outages

The cloud proffers immense possibility, but not without risks from dependence on external availability beyond organizational control. While rare, increasingly high-profile cloud service outages halt operations for affected customers. These disruptions violate expectations around resilience, sowing doubts that catalyze interest in hybrid models melding internal and external capability.

Rethinking Cloud Reliability Assumptions

Early cloud enthusiasts highlighted built-in continuity advantages from leveraging distributed global infrastructure. By replicating data across discrete data centers, providers theoretically assure redundancy if any one facility goes offline. Customers avoid investing in secondary sites for disaster recovery needs, seemingly transferring business continuity risks.

Yet in reality, widespread reliance on a few hyperscale vendors produces interdependencies. When platform-wide Azure AD authentication failed in early 2023, it blocked access and crippled productivity across many enterprises simultaneously. The ripple effects revealed concerns over concentrated exposure.

Similarly, the landmark December 2022 AWS outage originating from a typo crashing key servers had cascading impacts on supported SaaS platforms. By leaning too heavily on too few clouds, operational fragility emerges. When market-dominant services stumble, vast swathes of customers feel the hit.

Seeking Resilience Through Hybrid Models



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For adopters supporting business-critical platforms or latency-sensitive apps, the threat of even isolated outages increases repatriation appeal. Transferring services back on-premises or into private colocation facilities mitigates external dependencies. While in-house infrastructure risks remain, localization conveys greater oversight.

Equally, hybrid cloud architectures integrating on-site and cloud-hosted resources provide failover diversity. Alongside internal capacity cushioning loads, orchestration software can shift workloads across environments responding to events. Combining continuity strengths multiplies redundancies, smoothing traffic fluctuations that risk downtime.

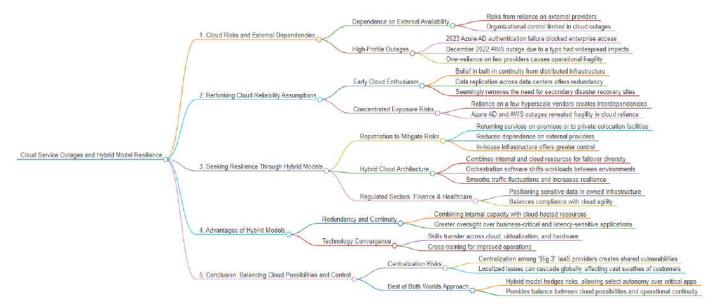


Fig -7: Cloud Service outages

In regulated sectors like finance and healthcare, hybrid infrastructure allows positioning regulated data within owned borders while harnessing cloud auxiliary capabilities. This balances compliance with agility. Ongoing technology convergence also means skills transfer reciprocally across cloud, virtualization and hardware administration for improved cross training.

Summarily, the cloud paradigm shows no signs of reversing but risks remain downplayed regarding centralization among the "Big 3" laaS providers. Their outsized footprint increases shared vulnerabilities when localized issues cascade globally. While once tolerated as growing pains, early adopters now hedge risks by reclaiming select autonomy over customer-critical apps. This best-of-both-worlds approach promises the control and continuity needed to balance cloud possibilities.

2.6 Loss of Flexibility and Control to Dominant Providers

The public cloud allows rapid innovation by abstracting infrastructure from application logic. However, reliance on external servicing risks ceding too much control while accumulating dependencies. Vendor dominance in the hyperscale market compounds matters through unfair vertical consolidation and proprietary tech stacks hampering configurability. These constraints fuel Cloud Exit strategies seeking greater oversight.

Revisiting the Faustian Cloud Bargain



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Initially, compromising flexibility for agility seemed prudent. Pooling infrastructure off-site accelerated speed-to-market while granting cloud architects extensive tooling for deploying preconfigured environments. Ease of deployment trumped granularity.

But for organizations maturing beyond basic lift-and-shift migrations, the devil emerges in the details. Constraints including prescribed upgrade cycles, usage policies and licensing terms highlight the contractual nature of public cloud engagements versus ownership. What customers gain in convenience, they lack in influence.

Hyperscale Lock-In Risks

Exacerbating matters, consolidation among Infrastructure-as-a-Service (laaS) giants AWS, Microsoft Azure, and Google Cloud Platform concentrates extraordinary market leverage into few hands. Together they boast over 80% segment share.

The exponential growth of Cloud has thereby transferred power from enterprises to hyper-scalers who now largely dictate pricing, innovations, configurations, terms and conditions with relatively little pushback. Switching laaS providers or exiting services entirely risks significant transition costs and business process disruption due to reliance on proprietary toolsets.

Regaining Sovereignty Via Repatriation

For organizations preferring autonomy over their technological destinies, Cloud Exit and hybrid models promise a middle ground. Migrating services back on-premises or into colocation facilities alleviates reliance on vendor-defined architectures. Retaining ownership governs change management while avoiding restrictions imposed by public cloud service providers motivate reclamation initiatives.

Selectively repatriating customer-critical workloads also increases infrastructure specialization. Purpose-built on-premises solutions avoid lowest common denominator designs serving all sectors. They grant flexibility introducing greater customization and community innovation tailored to specific workload needs.

Per a 2023 TD Synnex survey, 97% of IT decision makers cited loss of control over infrastructure as a catalyst for Cloud Exit planning. Though cloud sped deployment velocity, its prescriptive uniformity risks one-size-fits none outcomes. By contrast, repatriation shifts influence back towards IT leaders as orchestrators over evolving business technology strategy rather than passive order takers.

In the cloud's next era, sovereign authority promises to rival raw agility as enterprises balance tradeoffs. Evaluating migration reversals provides insulation against external uncertainty - future-proofing operations from vendor-centric disruption through reclaimed ownership. What businesses gain in familiarity often outweighs theoretical efficiencies predicated on relinquishing flexibility. Cloud or otherwise, uncompromising control grants companies the certainty needed to innovate fearlessly.

3. THE REALITIES VERSUS THE PROMISES OF CLOUD COMPUTING

3.1 Contrast Early Claims of Lower TCO Versus Outcomes

The meteoric rise of enterprise public cloud adoption has roots in more than just flexibility and convenience – financial factors played an equally pivotal role. By transitioning expensive on–premises infrastructure like servers and data centers into pay-as-you go subscription models, the cloud supposedly delivered welcome cost efficiencies automatically. Yet for many pioneering adopters, those hoped-for savings failed to fully materialize amidst runaway utilization costs and unforeseen fees. Assessing this disconnect explains why repatriation and hybrid models are gaining currency.



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The Cloud Value Proposition: Lower TCO

Early cost analysis contrasted huge capital outlays for licensing, hardware procurement, skilled staff, maintenance, upgrades and physical facilities against purportedly simpler operating expenditures renting these as preconfigured services requiring little oversight. Without large initial cash layouts, growth could scale infinitely on-demand when workloads increase.

This spend shift from weighty CapEx to flexible OpEx aligned with startup mentalities disrupting expensive legacy IT vendors. The arguments proved so compelling that per 2021 IDG research, nearly 80% of cloud migrations cited slashing TCO as a primary incentive. Most expected their total costs would decrease substantially from the cloud efficiencies.

The Creeping Disadvantages Materialize

Yet for enterprise operations measuring spend at scale, public cloud costs often exceeded on-premises infrastructure across multiyear timeframes:

- Granular consumption charges for storage, IOPS, licensing, data transfers, replication and backups could outpace hardware capex amortized over lifecycles
- Support fees, SLA premiums and inter-data center traffic introduce ancillary costs
- Overprovisioning overinflating capacity estimates to ensure headroom left unused resources still incurring charges
- Egress fees making it expensive to export data out of cloud environs cultivated lock-in

Lacking accurate predictive data models forecasting utilization needs, most enterprises struggled estimating total cost implications in the cloud. What appeared as savings from terminating legacy assets shifted to compounding granular fees that were hard to optimize post-adoption.

The Outcomes Miss Targets

Per 2022 research, while 80% of IT teams expected considerable public cloud cost reductions, only 43% actually decreased expenses after migrating. The savings assumptions failed to translate. Similar patterns played out around agility, security and overall ROI delivery falling short of initial hopes.

Clearly, the instincts trumpeting cloud as an inherent cost optimization panacea mostly proved incorrect when faced with real-world operational complexity at enterprise scale over years. Lacking proper cloud cost management discipline, even modest workloads could snowball expenditures rapidly across distributed architectures.

Seeking Better Cost Determinism

For adopters feeling burned by runaway public cloud bills, repatriation or hybrid models promise more accountability. By retaining large workload portions on internal infrastructure with known monthly costs, unpredictable variable charges are contained. Only temporary bursting workloads or data lakes default to the public cloud, capping enduring utilization rates. This helps regulate outlays by establishing firm boundaries around what stays and what goes external per application needs.

In the end, neither cloud nor on-premises offer absolute TCO advantages universally. As with most aspects of technology, the needs of specific apps and data should determine placement based on precise velocity, security and experiential profiles. Settling for one-size-fits-all dogma risks over compromise. By fluidly assessing workload alignment against hybrid infrastructure, Cloud Exit flexibility allows organizations to



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overcome prescriptive ideologies. The coming computing era will reward those open to perpetual reevaluation and optimization seeking the best financial fit.

3.2 Gap Between Expectations and Achieved Results

The meteoric ascent of public cloud computing sparked enterprise interest with visions of seamless scalability, security, flexibility and convenience. By provisioning infrastructure through goliath technology partners, companies supposedly gained turnkey access to the latest innovations without operational headaches. Early enthusiasm positioned the cloud as a cure-all panacea. Yet for trailblazers moving beyond proofs-of-concept, reality diverged from expectations on multiple fronts.

The Public Cloud Value Proposition

Migrating workloads into shared cloud infrastructure initially promised compelling benefits:

- Usage-based pricing without major hardware investments
- Infinite on-demand capacity scaling to accommodate growth
- · Built-in business continuity via global redundancy
- Delegating infrastructure management to specialized providers
- Faster innovation leveraging providers' R&D scale

The alluring visions permeated IT imagination – 93% of decision-makers believed the cloud could strengthen security posture. 80% expected considerable cost savings from shedding legacy assets. 70% hoped to liberate resources for strategic initiatives.

Divergence Emerges Post-Adoption

However, assessed against actualized outcomes, enthusiasm for public cloud deployments dampened. Per 2022 research:

- Despite 84% expecting enhanced agility from cloud adoption, only 37% achieved this benefit to date
- While 80% desired major cloud cost reductions, just 43% actually decreased expenses
- Though 93% intended to improve security, only 29% realized this goal by migrating
- Additionally, analysis showed 90% obtained partial cloud ROI but only 42% derived full desired value.
 Just 32% labeled their cloud migrations outright successes.

Clearly a gap emerged between hoped-for and actualized cloud experiences. The statistics reveal overpromising during vendor evaluations, an enduring innovation dynamic as capabilities outpace education.

Unpacking the Disconnect

What factors explain this cloud delivery shortfall? As explored next, missteps across costs, security, control and availability eroded assumed advantages – driving repatriation initiatives shifting select workloads back on-premises or into hybrid models.

Financial Factors

Despite 70% migrating to slash costs, IDG found 43% concluded staying on-premises would have cost less long-term. Granular pricing, unused allocations and data egress charges compiled significant unexpected bills.



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Security & Compliance

High-severity data exposures at AWS and Microsoft counteracted perceptions of turnkey cloud safety, fueling 93% of IT leaders migrating to enhance protection. 62% questioned whether cloud improves security at all.

Loss of Control

Whereas cloud sped deployment velocity, dependence on external servicing required adopting vendors' prescribed configurations, policies and tooling. 97% reported this loss of influence as a Cloud Exit catalyst to regain oversight.

Resilience & Availability

High-profile platform outages halting operations for thousands of clients contradicted cloud's perceived business continuity strengths. Multi-cloud and hybrid models emerged allowing failover across environments.

In these areas and more, the cloud paradigm did not universally advance outcomes to the degrees envisioned. But by charting gaps between vision and reality, purposeful adoption balancing environments against precise needs promises superior ROI.

Cloud technology's fitful transition from panacea ideation into optimized deployment necessity continues gradually. As Wyatt Carlson, Chief Architect at cloud cost management firm Densify summarizes: "There was a rush to get in without asking hard questions around what fits where and why." By confronting those questions, sustainable cloud engagements align imagination and action. Continual review and rightsizing ensures deployments deliver expected returns over long-term horizons across essential assessment criteria.

3.3 Busting Myths Around Superior Security, Reliability

Migration into public cloud platforms initially promised enterprises advanced turnkey data protection alongside near-perfect uptime compared to on-premises environments. Consolidating security with hyperscale providers theoretically allowed customers to offload infrastructure defense overhead while benefiting from market-leading practices fine-tuned on mammoth global networks. Yet for early adopters, perception diverged from reality as high-profile incidents exposed unforeseen risks resulting from overcentralization.

The Assumed Cloud Security Advantage

In a 2021 survey, 93% of IT decision-makers cited strengthening cybersecurity posture as a primary public cloud incentive. By delegating security to elite providers like AWS and Azure, concentration of defenses supposedly delivered economies of skill impossible elsewhere. Additional perceived benefits included:

- Alleviating resource drain defending infrastructure internally
- Accessing expansive proprietary detection toolsets
- Enhancing threat insight via centralization
- Isolating threats given segmentation options
- Utilizing advanced techniques like memorization to instantly recall prior security queries



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Similarly, consolidating platforms externally promised stronger business continuity assurances through globe-spanning redundancy and failover capabilities unavailable to single corporate data centers. But these assumptions began unraveling.

Doubts Emerge Over Time

Despite high expectations, adoption reality exposed public cloud as an imperfect panacea:

- A 2022 Data Fleets examination revealed 62% of IT leaders questioned whether public cloud fundamentally improves security
- Per IDC, 45% suggest cloud presents unique and complex risks mostly unrealized initially
- A Fugue analysis indicated that 95% of organizations experienced a cloud data leak or breach in the past year

While structural soundness remains assured, several high-severity incidents resulted from account misconfigurations and access errors rather than backend vulnerability. Nonetheless, threats within shared infrastructure equally imperiled many downstream customers at once.

Additionally, outright platform outages with wide impact highlighted consolidation risks as more enterprise workloads concentrated into few dominant laaS providers. Multi-hour failures and authentication outages at AWS and Azure showed rare events nonetheless carry magnified disruption potential lacking redundancy.

Seeking Balance in Hybrid Models

For adopters supporting sensitive systems or latency-critical apps, such incidents increased interest in hybrid models allowing selective repatriation or colocation placement. While retaining most datasets externally, organizations can isolate crown jewels IP, regulated data pools and custom legacy platforms within owned infrastructure if desired.

This allows pairing security and compliance tools purpose-fit to workload needs while still benefiting from public cloud's convenience for ancillary workloads. Following asset sensitivity or tiered governance policies, IT leaders obtain granular control over residency and access rules.

In the end, cloud technology showed security and availability improvements can arise from flexibility rather than dogma. All environments bring distinct advantages against distinct threats. By expanding deployment considerations beyond binary adoption choices, hybrid distribution provides a checks-and-balances approach aligning stakeholder needs for agility, oversight and resilience.

4. IMPLICATIONS OF GROWING CLOUD MONOPOLIES

4.1 Consolidated Market Share Stats (Aws 31%, Azure 25%, Google 11%)

The public cloud computing market continues consolidating at an astonishing pace. While promoting innovation during its embryonic phase, the resulting dominance of AWS, Microsoft Azure, and Google Cloud Platform now raises concerns regarding pricing influence, competition, vertical service integration and innovation flow. Quantifying platform concentration spotlights why multi-vendor avoidance strategies like Cloud Exit hold increasing relevance.

Consolidated Market Share Data

Recent analysis the global cloud infrastructure services market at \$220 billion for full-year 2023. Within this total spending figure, the prominence of the "Big 3" hyperscale providers remains pronounced:



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AWS: The cloud pioneer maintained segment leadership with 32% market share. Buoyed by 33% annual sales growth, AWS cemented its position leveraging first-mover advantage and the industry's broadest feature set.

Microsoft Azure: Azure retained second position controlling 22% of the Infrastructure-as-a-Service (laas) and Platform-as-a-Service (Paas) market combined. With Meteoric 57% year-over-year growth, Microsoft increasingly threatens AWS thanks to dedicated commercial outreach and bundled Microsoft service integration.

Google Cloud Platform: Although considerably smaller, Google Cloud embraced 37% yearly expansion to capture 11% market share. Focused investment in vertically-targeted solutions for retail, manufacturing, healthcare and financial services aims to close the wide gap.

No other competitor managed over 5% segment share. Consolidating three-fourths of the market, the "Big 3" influence everything from pricing power to feature introduction. And their dominance only looks to grow.

Implications of Concentrated Power

This oligopoly-like cloud concentration carries adverse implications on multiple fronts:

Lock-In Risks

Reliance on market-dominant platforms increases customer lock-in and transition expenses should needs shift in the future. Vendor affinity programs actively working to increase cloud reliance may overcommit dependencies.

Pricing & Negotiation Leverage

AWS, Microsoft and Google's outsized footprint reduces buyer bargaining abilities regarding cost and contractual terms. Smaller providers must match hyperscaler pricing.

Reduced Competition & Choice

Consolidation leaves fewer options to arbitrage services on performance and value. Less natural selection allows complacency in suboptimal offerings while deepest discounts target the largest customers.

Innovation Obstruction

Sheer platform scale increasingly barricades new entrants offering disruptive alternative approaches to next-generation infrastructure overall.

As principal analyst Paul Nashawaty of Enterprise Strategy Group summarizes, such concentration creates "enormous power for just a small number of tech companies." Avoiding its pitfalls warrants prudent planning.

Multi-Cloud Adoption Remains Limited

Seeking flexibility, analysts traditionally advocated multi-cloud selection spreading workloads across varied environments. Yet Data Hut research reveals this remains uncommon outside major enterprises:

- Under 12% of small businesses use more than one infrastructure provider today
- Fewer than 33% of mid-sized companies distribute workloads multi-cloud
- Only half of large corporations adopt more than a single external cloud vendor

Clearly despite perceived advantages, staggering fully-hybridized architectures proves exceedingly rare owing to microservices complexity fully distributed.



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Preserving Customer Power

In lieu of multi-cloud nirvana, Cloud Exit presents an alternative means for enterprises to preserve leverage:

- Workload portability alleviates hyperscalers dependency
- Retaining select platforms on-premises or in privately-operated environments sustains greater visibility and control over critical data
- Referencing such alternatives in hyperscalers dealings strengthens position

Quantifying public cloud consolidation spotlights why technology leaders increasingly seek counterbalances protecting them from adverse platform dominance effects. By proactively envisioning Cloud Exit readiness, architects obtain vehicles for fluidly transitioning workloads aligned to innovation needs rather than market constraints.

4.2 Vendor Lock-in Challenges

The stratospheric ascent of Infrastructure-as-a-Service (laaS) has concentrated extraordinary influence into the hands of just a few dominant cloud platforms. As businesses migrate core operations onto externalized environments operated by Amazon Web Services (AWS), Microsoft Azure and Google Cloud Platform, they risk accruing perilous dependencies past the point of no easy return. The resulting lock-in to single vendors jeopardizes future negotiating leverage, flexibility and avoided transition costs.

Lock-In Risks from Vendor Consolidation

The present oligopoly in cloud market share shows no signs of abating as hyperscalers cement their poles position. Analysis by Canalys shows the "Big 3" together controlling 75% of global spend. Such commanding footprint breeds numerous customer lock-in risks:

- **Transition Complexity:** Migrating from a given cloud provider to alternatives risks significant business process disruption, app reconfiguration needs and data transfer expenses given bespoke platforms.
- **Vendor Affinity Programs:** Hyperscalers actively promote subscription discounts and service bundles incentivizing increased platform reliance likely to exceed prudent thresholds.
- **Complacency in Underperformance:** With limited options to compare competing environments on precise price and performance markers, suboptimal service issues go overlooked.

The adverse impacts intensify for companies adopting higher-level cloud services like machine learning, loT and serverless computing heavily leveraging proprietary toolsets difficult to reconstitute elsewhere.

Cloud Exit Capabilities Reduce Exposure

Seeking infrastructure flexibility minimizing the potential pains of lock-in, analysts increasingly highlight the merits of deliberate Cloud Exit planning even amid continued cloud adoption.

Such repatriation capability curtails risk by earmarking workloads for periodic reassessment against performance indicators determining ideal hosting locations. Quantifying utilization metrics also spotlights where scaling back hyperscale dependencies promises efficiency gains.

Additionally, migrating workloads onto containerization platforms enhances portability by abstracting underlying infrastructure dependencies into compatible images operable across varied clouds or on-premises. Greater consistency reduces friction when shifting apps.



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The alternative of attempting to silo datasets across multiple simultaneous cloud providers brings its own complexities. Due to microservices proliferation distributed computing, few companies effectively adopt this beyond a dominant environment with several secondary systems.

Building Multi-Platform Architectures

Savvy IT leaders now opt for versatile architectures spanning owned infrastructure, colocation facilities and cloud resources in tandem:

- On-premises environments sustain some customer-critical apps demanding control while providing failover sites
- Private colocation space preserves oversight for regulated data pools like healthcare records
- Public cloud bursting absorbs temporary overflow workloads and test environments
- This hybrid distribution maximizes placement optionality, governance oversight and continuity benefitting long-lifetime data.

The recessionary climate will likely intensify pricing and flexibility pressures on hyperscale cloud operators to compromise on service charges, tailored offerings and updated features where possible. As cost management grows imperative, building Cloud Exit capabilities helps enterprises reclaim leverage rather than remain passive order takers. Sovereignty over deployments preserves bargaining power.

4.3 Stifling of Competition and Next-gen Innovation

The precipitated ascent of cloud computing ushered hopes of revitalized IT infrastructure advancement emancipating ingenuity from legacy constraints. By pooling shared resources provisioned on-demand, public cloud supposedly collapsed barriers deterring experimentation across storage, security, analytics and app modernization. Yet the resulting dominance of AWS, Microsoft Azure and Google Cloud risks now obstructing disruption beyond incrementalist improvements. Does hyperscale concentration threaten the very cloud innovation it spurred initially?

The State of Competition

Present oligarchic command of the Infrastructure-as-a-Service (laas) market shows no indications of decreasing as the "Big 3" cloud titans extend their footprint:

- **AWS:** The trailblazing market pioneer preserves segment leadership, accelerating at 33% annual sales growth to reach 32% market share worth \$80 billion.
- **Microsoft Azure:** With meteoric 57% yearly expansion, Azure retains the number two spot growing 2020's 19% share to 22% today worth \$59 billion.
- **Google Cloud Platform:** Though considerably smaller, Google Cloud managed 37% growth to capture 11% of the cloud infrastructure market as of 2022.

Combined, these mega-providers represent three-fourths of total cloud platform spend. Factoring adjacent SaaS, PaaS and industry vertical revenues, their influence is unmatched such breadth breeds numerous implications.

Innovation Obstruction Risks

This tremendous scale offers benefits but shows signs of obstructing disruption beyond surface-level improvements:



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Concentrated Power

Sheer hyperscaler market share allows pricing considerable services at levels impossible for most pureplay startups to sustain. Only equally immense rivals can compete feature-for-feature.

Protected Incumbency

The consolidated cloud triad now prioritizes incremental additions suited to generalist enterprise preferences rather than trailblazing invention. Their ubiquity creates inertia resisting radical ideas.

Limited Choice

With fewer options to compare on precise performance and pricing, suboptimal legacy offerings go overlooked. Contractual opacity mutes customer defections.

Walled Garden Dynamics

Hyperscale platforms vertically integrate adjacent services like machine learning, analytics, IoT and blockchain onto proprietary toolsets resisting portability. Vendor affinity programs condition reliance.

As principal analyst Paul Nashawaty summarizes, such concentration transfers "enormous power to just a small number of tech companies." Its long-term impacts demand consideration.

Escape Velocity Innovation

Countering consolidation risks requires proactive efforts accelerating next-generation infrastructure trajectories:

Focused Niche Providers

Specialist platforms purpose-built for precision scenarios from genomics to autonomy to Web 3 show promise reviving hungry innovation in the shadows of cloud empires.

Open Source Technology

Grassroots coalitions like the Open Infrastructure Foundation aim for open-source consistency across hybrid and multi-cloud deployments, policy management and microservices. Shared standards bypass vendor restrictions.

Selective Repatriation

Beyond multi-cloud distribution, Cloud Exit flexibility allows enterprise IT teams to refresh competitive bargaining power. On-premises and colocation options sustain leverage against external provider dominance.

By disentangling selective workloads from hyperscale environments, architects expand feature comparisons while protecting proprietary data from external exposure. Such portable autonomy will define responsible computing for the coming age of AI.

In cloud's second decade, scale shows indications of undermining the very discovery ethos enabling its initial rise. But strategic initiatives expanding deployment diversity beyond public cloud adoption proffers means of putting innovative command back into customer hands. The future remains multi-platform.

5. RECOMMENDATIONS AND CONCLUSION

5.1 Need to Rethink Cloud as One-way Path and All-in Panacea

The public cloud paradigm sparked immense enterprise excitement with turnkey promises of infinite scalability, built-in resilience and delegated operational burdens freeing resources towards innovation, not infrastructure. Yet trailblazing adopters endured harsh lessons regarding long-term cost underestimates,



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security missteps, loss of oversight, availability risks and vendor dominance effects detracting from imagined benefits. Acknowledging the complex tradeoffs proves essential to maturing cloud's positioning from panacea to purpose-aligned vehicle.

Rethinking Cloud's Positioning

Early enthusiasm positioned cloud migration as a one-size-fits-all vehicle for liberating organizations from technical debt. Guidance tacitly rendered hybrid models bridging legacy infrastructure as temporary halfway houses en route to full cloudification. This momentum aligned with vendor urgings regarding efficiency, security and innovation gains from increased commitment culminating in full lift-and-shift adoption.

Yet assessed against underwhelming ROI, the cloud paradigm proved less universally advanced than initially envisioned across:

- **Cost Savings:** High public cloud expenditure exceeding on-premises infrastructure TCO over multiyear horizons
- **Security:** High-impact third-party data incidents exposing risks of concentrating assets with consolidated providers
- Uptime: Cascading platform outages halting operations for thousands of clients simultaneously
- Control: Dependence on external oversight requiring adherence to prescribed configurations and policies

Such adoption complexities explain why IT leaders are embracing deployment diversity rather than one unconditional destination. Many enterprises now opt for hybrid models blending the best of owned and externalized environments. Others Architect for deliberate Cloud Exit repatriation capability even amid further cloud migrations as applications drift between ideal homes.

Neither exclusively cloud nor on-premises effectively serve today's myriad workload types, velocities and experiential mandates. The distributed computing future warrants options.

Ongoing Assessment & Realignment

Migrating apps cloud ward or back on-premises need not constitute permanent all-or-nothing decisions but rather fluid realignments subject to continual review. As business needs and technology capabilities co-evolve, so too should deployment locales.

By expanding architectural conversations beyond binary adoption choices, hybrid distribution sustained via cloud neutrality promises superior price-performance matching precise placement to current app needs. Portability presents the new permanence.

Escaping Cloud Gravity

Charles Fitzgerald, Managing Director at cloud financial management firm Platformonomics, summarizes today's refined cloud positioning aptly: "There was a rush into cloud because so many people convinced others it was a no-brainer. Now we're seeing the no-brainer crowd adopting some cloud realism."

Rather than institutionalizing cloud reliance out of mere momentum, sustaining optionality across deployments preserves bargaining leverage and oversight while matching expenditures to workloads. Cloud promises immense possibility but not absent accountability. Its responsibly-implemented value depends on adjusting adoption to particular needs, not compromising priorities to drive universal usage.



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Transitioning from early infant zeal towards mature cloud adoption necessitates moving beyond environments as ideological identities to embrace deployment diversity. Neither cloud nor on-premises represent intrinsic panaceas but tools for matching placement to performance across fluid criteria. Just as technology continuously progresses, so too should deployment decisions align to evolving enterprise needs rather than one-way trajectories. Hybrid fluency promises the new cloud reality.

5.2 Importance of Cloud Exit Preparedness

The meteoric public cloud growth cycle has turned attention towards not just migration but feasible repatriation. Far from organizations wholesale abandoning external capacity, Cloud Exit emphasizes selective portability - the capability to shift workloads between on-premises and hyperscale environments aligned to evolving innovation or assurance needs. As cost, performance and security mandates fluctuate, readiness provides options.

Cloud Exit Gains Relevance

Whereas Cloud represented an unconditional one-way trajectory to liberation in early discourse, adoption realities reveal cloud as one capability among several for aligning deployment locations to workload needs and business priorities via:

- Hybrid Models: Blending on-premises, colocation and public resources
- Multi-Cloud: Transcending vendor dependencies spreading apps across providers
- Repatriation: Shifting external workloads back internally reclaiming oversight

Each strategy caters to specific requirements. But expanding architectural versatility beyond cloud reliance offers common benefits:

- Preserves leverage evaluating deployments on precise merits rather than vendor inertia
- 2. Increases infrastructure specialization with purpose-built platforms
- 3. Contains costs consolidating steady-state apps on fixed on-prem assets
- 4. Bolsters security isolating proprietary data within hybrid distribution
- 5. Adds failover and continuity mechanisms across footprints
- 6. Sustains optionality as needs evolve away from initial adoption rationale

Surveys confirm the trend - 93% of IT professionals now implement or plan data repatriation from public cloud according to research. The context shifted from unilateral cloud adoption towards bidirectional workload planning.

Repatriation Capability Delivers Returns

Rather than suggesting enterprises rushed to vacate clouds, incorporating selective Cloud Exit capabilities even while embracing external functionality conveys strategic advantages:

- 1. Strengthened cloud negotiating position referencing repatriation options
- 2. Insulation against market dominance and vertical integration risks
- 3. Infrastructure specialization aligning locations to app needs
- 4. Enhanced business continuity with hybrid production redundancy



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- 5. Optimized hybrid cost management consolidated across environments
- 6. Workload placement fluidity responding to evolving locality priorities

A analyst summarizes, "Ambitious IT leaders recognize selective repatriation as a means of modernizing and optimizing infrastructure better supporting digital initiatives overall."

Increasing Cloud Realism

The responsible path forward lies with neither outright cloud abandonment nor overcommitting dependencies. Charles Fitzgerald of Platformonomics contends updated guidance revolves around "escaping cloud gravity" were one-way vendor momentum risks complacency. Sustaining deployment optionality preserves sovereignty over long-lifetime data.

Rather than cloud adoption constituting an unconditional panacea, its merits depend on ongoing alignment to particular performance mandates. By embracing architectural versatility, IT leaders sustain leverage positioning themselves for computing's fluid future no matter what environments support its needs.

Transitioning cloud deployments from zealotry to accountability means accepting deployment diversity rather than dogmatic cloud-only agendas. Hybrid balanced across on-prem and external presents the emerging nexus empowering modern IT. Planning operations around selective Cloud Exit readiness epitomizes this outlook, sustaining optionality as needs evolve. Going forward, avoiding vendor lock-in defines true cloud maturity.

5.3 Retaining on-premises Operational Control as Competitive Edge

Early cloud discourse positioned on-premises data centers as vestiges of legacy bondage – outdated artifacts delaying digital transformation. Migrating fully cloudwards supposedly retired technical debt while unlocking innovation, resilience and convenience. Yet for trailblazers navigating beyond basic lifts-and shifts, relinquishing infrastructure influence risks underappreciated pitfalls from vendor dominance to runaway costs. Preserving select platform control sustains competitive advantages on multiple fronts.

The Power of On-Prem Persistence

Despite meteoric public cloud growth, reports of private data centers' demise remain premature. On-premises infrastructure retains compelling merits:

- 1. **Predictable TCO:** Amortized hardware/facilities deliver fixed costs containing expenses
- 2. **Customization:** On-prem purpose-built designs enable precise performance tuning
- 3. Latency Performance: Localized processing avoids cloud data egress delays
- 4. Heightened Oversight: Firsthand visibility exceeding external provider abstraction
- 5. Enhanced Security: Keeping datasets internal reduces exposure surface

Solo public cloud adoption risks overlooking these factors. But rather than position infrastructure strategies as binary on-prem versus off-premises choices, hybrid models blending both capabilities promise superior ROI.

Hybrid Cloud: The Emerging Reality



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Seeking balanced cloud outcomes, most enterprises now pursue hybrid infrastructure distributions pairing internal capacity with public provider services:

- Multi-cloud mitigates vendor consolidation risks spreading workloads
- Cloud bursting absorbs temporary traffic spikes on external capacity
- Failover sites sustain continuity absent cloud downtime
- Crown jewel data isolation enhances proprietary IP control
- Legacy platforms persist locally while modernizing other applications

Such heterogeneous architecture sustains deployment optionality across environments aligned to data gravity, compliance and user localization needs. On-premises preserves significance amidst software and orchestration breakthroughs integrating deployments.

Sovereignty as the New Cloud Advantage

Digital acceleration requires technology sovereignty - retaining procurement influence rather than growing beholden to external vendors. Charles Fitzgerald of Platformonomics summarizes the mantle well: "Escaping cloud gravity is just as important as escaping data gravity if you want to move fast."

Migrating apps should constitute fluid realignments subject to continual reassessment, not permanent decisions. The option of selective repatriation or colocation preserves bargaining power regarding pricing, security, compliance and toolchain flexibility enormously beneficial retaining internally as failsafe.

Smoothly distributing workloads across infrastructure sustained through cloud neutrality promises superior price-performance matching precise placement to current app needs. Portability presents the emerging permanence. By avoiding one-size-fits-all compromises, customizable deployment optionality allows organizations to compete fearlessly.

5.4 Measured Approach to Cloud Essential; Exit Not Failure but Agility

The meteoric rise of public cloud computing ignited immense enterprise excitement – its elastic scalability, business continuity protections and operational conveniences seemingly upgraded infrastructure capabilities overnight. Early enthusiasm positioned the cloud as a cure-all panacea warranting unconditional commitment. Yet trailblazers navigating beyond basic proofs-of-concept endured harsh lessons regarding the nuances separate from the hype. Moderating cloud zealotry to acknowledge multi-environment fluency promises more accountable adoption centered on aligning deployment locales and app needs.

Transitioning to Measured Cloud Positions

Just as technological transformation gained velocity oversimplifying cloud discourse, maturation now introduces more measured perspective regarding its positioning:

- Neither outright cloud abandonment nor overcommitting one-way migrations prove advisable long-term
- Hybrid models sustain optionality across on-premises, colocation and hyperscale resources
- Portability for shifting workloads fluidly between sites provides the emerging permanence
- Cloud Exit emphasizes capability planning, not unconditional action futureproofing vs reaction



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Charles Fitzgerald of Platformonomics captures this outlook well: "There was a rush into cloud because so many people convinced others it was a no-brainer. Now we're seeing the no-brainer crowd adopting some cloud realism." Avoiding vendor lock-in risks and acknowledging location alignment brings realism.

Rightsizing Adoption

What constitutes optimally sustainable cloud adoption? Focus areas include:

Continuous Fit Assessment

Regularly reviewing consumption metrics, performance benchmarks, utilization patterns and cost data by workload highlights configuration gaps requiring realignment between initial migration rationale and ongoing locale suitability.

Environmental Purpose Alignment

Neither cloud nor on-premises serves all use cases equally. Precision workload placement avoiding one-size-fits all compromise promises superior ROI.

Software Abstraction

Containerization and orchestration transports apps cleanly between infrastructures minimizing friction. Infrastructure-agnostic coding surrenders location permanence.

Financial Accountability

Establishing determination mechanisms gauges cloud migration success on precise cost and capability outcomes beyond sheer velocity metrics that risk complacency.

Exit Capability Signifying Maturity

Repatriation capacity equips organizations to smooth workload transitions aligned to evolving innovation priorities rather than external constraints. Cloud investments warrant accountability like other spheres.

Preparing architecture for optional Cloud Exit need not suggest dissatisfaction but rather underscores deployment versatility as enterprise needs fluctuate. Localizing customer-critical data restores oversight absent external abstraction. Transition readiness epitomizes strategic technology investment.

Smooth maturation of cloud discourse from exuberance towards hybrid fluency sustains IT agility. As Chief Strategy Officer at enterprise security firm contends, avoidance of lock-in risks grants fluidity: "The primary reason enterprises are looking at cloud repatriation is to avoid vendor dependencies rather than simply cost savings. Exit capability guarantees flexibility."

Above all, CIOs must refuse positioning technology decisions as irrevocable, one-way journeys removed from accountability. Planning operations around selective repatriation readiness epitomizes this outlook, sustaining optionality to responsibly align computing with business innovation.

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